## Stamp Collector

magazine

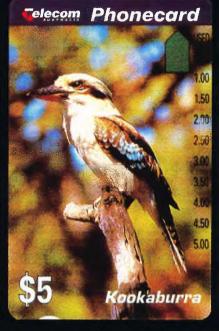
Aug/Sep 1995 No. 2 \*A\$3.75

incorporating

## Phonecard Collector

### SINGAPORE 95, Sept. 1-10





TEN free Kookaburra phonecards to be won!



Joint stamp issue for China and Australia



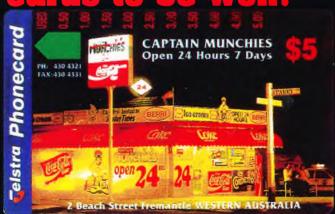
JAKARTA 95, August 19-25





SOUVENIR ISSUE! SOUVENIR ISSUE! SOUVENIR ISSUE!

## TEN Coca-Cola cards to be won!



## Phonecard Collector



The Fantastic World of Phonecards

Aug/Sep 1995

#### Also in this issue:

- Phonecard design competition: \$5000 in prizes!
- **PayTel introduces** satellite payphone!
- Fundamentals for beginners

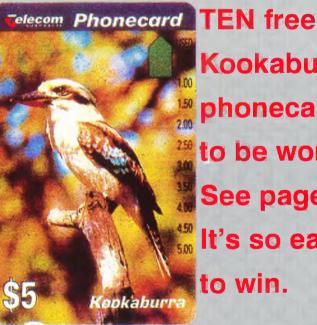
#### Next month:

- Who's who at Telstra
- **News from New Zealand**
- **Focus on Amerivox:** Elvis and other stars
- and much more...

#### **CAPTAIN MUNCHIES** CARDS TO BE WON!



plus: ads from leading dealers and sources of cards...



Kookaburra phonecards to be won! See page 18. It's so easy to win.

Subscribers win all ways with Phonecard Collector supplement in Stamp Collector: Sources for cards at issue price; more collector ads; latest market prices (and checklist) of official and Custom cards from Telecom; and best of all, more great cards you can win, every month!

## Five Kookaburra cards to be won!

P Special arrangement with South Coast phonecards, we are giving five lucky subscribers each a free \$5 Kookaburra phonecard.

All subscribers have an opportunity to

Simply send the mailing label from your magazine, together with the answer to this question:

"Which was the very FIRST country to issue prepaid telephone cards of plastic or similar manufacture?"

Entries close September 30 1995.

Send to "Kookaburra Card", GPO Box 3780, Sydney, NSW 2001, Australia



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## Mini-Display Ads

Mini-Display Ads are an economical means of keeping your name and specialities in front of collectors (and dealers) in Phonecard Collector magazine. Mini-Display Ads are sold in modules 41 x 41 mm in size. Advertisers may elect to take multiple modules pro-rata. Although Mini-Display Ads may be booked casually by dealers, clubs and societies and individual collectors, there are big savings if the same ad is booked (and paid for in advance) to run for 12 consecutive issues. A single insertion of one 41 x 41 mm module costs A\$30. Book and prepay for a series of 12 Mini-Display Ads in Phonecard Collector for only A\$240 - a saving of one-third! (Copy must not be changed.) All Mini-Display Ads are priced nett - no further discount allowed.



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This space
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per month.

**1** (02) 264 7060 or Fax (02) 264 7138

## Collect PayTel Collect Australia!



#### PayTel Australia produces phonecards depicting traditional Australia

Australian Heritage, The Australian bush and outback, Great Barrier Reef, Australian railways & tramways - past & present, Australian lighthouses, Australian flora & fauna.

#### Australian Tree Frogs

PayTel's third Standard Card Issue for 1995 PayTel's first National Issue

Our latest card issue features frogs of the rain forests of North & NE Australia. Three types are featured - A tree frog, a Red-Eyed tree frog and a giant tree frog. The associated Limited Edition Collectors' pack displays the frogs against a handpainted forest background, and provides interesting details about each frog.



## 20

#### Westrail "Australind" (Perth-Bunbury) trial \$5 card.

PayTel's second Special Card issue.

A single Special Purpose Card for use by Westrail on the "Australind" PayTel payphones. The hand-painted card depicts a three car Westrail "Australind" consist in the new Corporate livery, The "Australind" is the final card in PayTel's "Railways of Australia" series.



## FREE membership of The PayTel "Collectors Club"



With the purchase of only 1 "Frog Set" or 1 "Frog Pack" you will receive free membership of PayTel's *Collectors Club*. Club benefits include purchase vouchers, give-aways, bonus points and more!

Please supply the following order, including a free copy of the current PayTel Collector:		"Frog" Set(s) @ \$35.00 "Frog" Pack(s) @ \$40.00 "Australind" card(s) @ \$	Add to order: \$3.00 for certified mail (Aust. only) \$5.00 for international air mail.  [*Purchaser accepts postage risks] \$15.00 for international air mail Security Post.	
PAYMENT:		or money order. my credit card (circle one):	At this time, p The PayTel C	olease just send me a copy of Collector.
Bankcard	Mastercard	Visa Amex Diners	Name :	
Card number	er:		Address :	
Expiry date:		ognimical region production of	***************	
Cardholder	name:			
Cardholder	signature: .,,.	CITTITITITITITI CONTRACTOR DESTRUCTOR DE CONTRACTOR DE CON	Post Code:	

PayTel Australia Pty. Ltd., P.O. Box 456, Blackburn, Vic, Australia. 3130

Phone: (+613) (03) 9877 0222 Fax: (+613) (03) 9877 9499

### Pay Tel introduces satellite payphone

HE primary feature and benefit of PayTel's new satellite payphone is that the company's service now ex-tends right over the Australian continent - well beyond the limitations of the cellular radio network.

A number of outback Australian transport operators and others have been waiting many years for the provision of mobile payphone services and the new PayTel product is designed to meet these needs.

As with all PayTel products, the satellite payphone has been designed and manufactured in Australia and the company is proud to play a small part in improving communication facilities in the remote outback locations of

#### **Indian Pacific** payphone trial

The first trial of this new product was on board Australian National's trans-Australian Indian Pacific passen-

This train operates on the longest rail routes in the world and travels across some of the most arid country on

The four-day full journey commences in Sydney on Australia's eastern seaboard, then travels via Broken Hill to Adelaide; and from Adelaide across the Nullarbor to Perth on the western seaboard.

To provide passengers with the most attractive call rates, the payphone is fitted with two communication interfaces: one for Telecom's cellular network, and one for the Optus "B" satellite.

When the train is within cellular radio range, the payphone connects calls through this network.

The satellite interface is automatically connected whenever the train moves outside cellular range.

Passengers therefore have "the best of both worlds" in that calls may be made at any time in any location, but the most economical calls (through cellular radio) are available near capital cities



In addition to providing a service to passengers, this communication system assists with train management with the provision of an on-board facsimile machine operating through the satellite

This facility is provided for the train

manager incoming and outgoing faxes.

It will be of interest to collectors to note that the development of this system has precipitated the change from phonecards displaying simply a face value in dollar terms to the value descriptor of face value (in dollars) plus the number of units encoded.

PayTel's satellite payphone provides local (Australia-wide) calls on both cellular and satellite at different call charges

minute plus full ISD call capabilities on both cellular and satellite, again with different call charges for each system to each different group of ISD destina-

PavTel's new cards are encoded with a number of 25 cent units (eg, a \$5 card is encoded with 20 units).

The payphone User Guide (issued free with any purchase of PayTel phonecards), details the number of units required for each minute of a call to every worldwide destination, via either cellular or satellite.

When a user enters a number to be called and swipes a phonecard through the card reader - the payphone computes the number of minutes of call time from the card credit (in call units) and call destination - and displays this credit in minutes of call time available for the call being made.

Minutes of call time credit is updated as the call proceeds, and when the call is complete, the display shows the number of call units credit remaining on the card.

#### Unique user interface

This form of "user interface" is unique to PayTel, which has developed this system in response to surveys carried out on a number of payphone installations throughout Australia.

These clearly indicate that the two sets of information most required by payphone users are:

(a) the ability to calculate the approximate time available on a card, and (b) the exact number of minutes (call time credit) remaining as a call is being made - not a dollar value

PayTel has dubbed this facility as the TRD feature (Time Remaining Display)

PayTel believes that this TRD feature provides the user with real information as a call is being made, and makes the payphone and the phonecards much more user friendly

The development of the dual cellular/satellite payphone has been an enormous project.

PayTel has acknowledged the assistance given generously by Optus Communications. NEC Australia and Marlec during the course of the project, and to the management and staff of Australian National who facilitated the trial taking place on the Indian Pacific.



Queensland Rail "Railcall" payphone fitted to the prestigious Queenslander". Australian National satellite payphone is identical in appearnce except for the logo.

#### SYDNEY STAMP CENTRE

(FORMERLY WESLEY COVER & STAMP SERVICE)

ESTABLISHED 1935 ,

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#### AUSTRALIA'S LARGEST TOPICAL PHONECARD DEALERS

Australian Cus Gary Ablet - Footballer Gary Ablet - Footballer Tony Modra - Footballer Tony Modra - Footballer Stephen Silvagni - Footballer Chris Mainwaring - Footballer Chris Mainwaring - Footballer	Pack (1) \$35.00 Mint (1) \$20.00 Pack (1) \$19.50 Mint (1) \$15.00 Pack (1) \$15.00 Mint (1) \$15.00 Mint (1) \$15.00 Mint (1) \$15.00	Kidney Foundation Kidney Foundation Cyclone Tracy Cyclone Tracy Coca Cola (+free card) Coca Cola (+free card)	Pack (1) Pack (1) Pack (1) Mint (1) Pack (1) Mint (1) Pack (1) Mint (1) Pack (2) Mint (3) Pack (1)	\$59,50 \$37,90 \$19,50 \$12,00 \$28,00 \$15,00 \$29,50 \$26,00 \$49,00 \$49,00 \$25,00	Bass Strait Map         Mint         (1)         \$15.00           Tasmania Wilderness Rivers         Mint         (3)         \$50.00           Tasmania Wilderness Rivers         Pack         (1)         \$55.00           Tasmanian Trams         Mint         (3)         \$25.00           Tasmanian Trams         Pack         (1)         \$30.00           Railways of Australia         Mint         (3)         \$40.00           Railways of Australia         Pack         (1)         \$45.00           Light House         Mint         (1)         \$5.00           Light House         Pack         (1)         \$10.00           Sunlander Railway         Mint         (2)         \$15.00           Sunlander Railway         Pack         (1)         \$20.00
Apollo Moonlanding Apollo Moonlanding	Pack (1) \$325.00 Mint (5) \$195.00	Disney No 2 St Andrews Cathedral	Mint (1) Pack (1)	\$23.50 \$27.50	Latest Arrivals
Apollo Conference Albury High School	Pack (1) \$95.00 Pack (1) \$25.00		Mint (1) Pack (1)	\$15.00 \$8.00	HMAS Albatross (Pacs) Pack (1) \$21.00
Albury High School Australian Wildlife (Koala) Australian Wildlife (Koala) Australian Wildlife (Duck) Australian Railway 1210 Courage Under Fire	Mint (1) \$15.00 Pack (1) \$25.00 Mint (1) \$20.00 Pack (1) \$48.00 Pack (1) \$25.00 Pack (1) \$39.00	Australia · Tamworth Tamworth	Mint (1) Pack (2) Mint (1)	\$60.00 \$65.00 \$35.00	HMAS Albatross (Pacs)
Courage Under Fire Victoria Stamp (with free cat.)	Mint (2) \$39.00 Mint (1) \$10.00	Swissh	Pack (1) Mint (1)	\$45.00 \$40.00	Australian Wildlife (Card/Phone) Mint (4) \$37.00 Australian Duck (1995) (Com/Card) Pack (1) \$24.50
Disney Australia Animal Eyes (4 x \$50 cards) Animal Eyes (4 x \$50 cards)	Pack (1) \$40.00 Pack (1) \$335.00 Mint (4) \$250.00	Ettamogah Pub Opera House Museum of Contemporary Art	Pack (1) Pack (1) Pack (1)	\$45.00 \$70.00 \$75.00	Australian Koala (1995) (Com/Card)Pack (1) \$24.50  Batman Forever (Telecom) Pack (1) \$39.00  Batman Forever (Telecom) Mint (2) \$14.00  Tilt Train (Paytel) Mint (2) \$16.00
Michael Lynach Thirlmere Railway (Series One) Thirlmere Railway (Series One)	Pack (1) \$19.50 Pack (1) \$25.00 Mint (1) \$18.00	Inverted Swan	Pack (1) Pack (1) Mint (1)	\$70.00 \$24.00 \$40.00	Australian Tree Frogs (Paytel) Pack (1) \$40.00 Australian Tree Frogs (Paytel) Mint (3) \$35.00
Thirlmere Railway (Series Two) Thirlmere Railway (Series Two) Rally Australia	Pack (1) \$25.00 Mint (1) \$18.00 Mint (3) \$60.00	Simpsons (cartoon)	Mint (1) Pack (1) Pack (1)	\$12.00 \$24.00 \$24.00	Australia - Payronics
Black Opal Black Opal	Pack (1) \$34.00 Mint (1) \$25.00	Australia - Pacific	(-)		1st Issue A Pack (1) \$80.00 1st Issue B Pack (1) \$95.00
Coca Cola (Bear) Coca Cola (Santa) National Parks & Wildlife	Pack (1) \$19.50 Pack (1) \$19.50 Pack (1) \$120.00	Sydney 2000 Olympics	Mint (1) Mint (2)	\$45.00 \$60.00	1st Issue Mint (4) \$135.00 Christmas 1994 Pack (1) \$15.00 Christmas 1994 Mint (4) \$10.00
National Parks & Wildlife Zoo Series (including stamps)	Mint (15) \$100.00 Pack (1) \$35.00	Year of the Rooster  Bowral Tulin Time	Pack (1) Mint (2)	\$70.00 \$85.00	Indonesia
Zoo Series - all four Zoos Zoo Series Fingal Post Office	Packs (4) \$130.00 Mint (2) \$25.00 Pack (1) \$15.00	Bowral Tulip Time Australian Animals	Pack (1) Mint (6)	\$95.00 \$90.00 \$70.00	Coca Cola Mint (1) \$35.00
Dial-A-Box Reflections of China's History Reflections of China's History	Pack (1) \$25.00 Pack (1) \$65.00 Mint (5) \$45.00	Sydney Opera House Sydney Tourism TNT Monorail	Spec (6) Mint (3) Mint (6) Mint (1)	\$60.00 \$120.00 \$20.00	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Summertime   Summertime   Summertime	Pack (1) \$10.00 Mint (1) \$8.00 Pack (1) \$10.00	Australia -	Paytel		Concentration
Summertime II One Australia - America's Cup Luna Park	Mint (1) \$8.00 Pack (1) \$650.00 Pack (1) \$24.00	TT Line 1st Issue TT Line 1st Issue	Mint (3) Pack (1) Mint (3)	\$150.00 \$220.00 \$60.00	Senfair
Luna Park Sheepskin Warehouse Sheepskin Warehouse	Mint (1) \$18.00 Pack (1) \$28.00 Mint (1) \$20.00	Spirit of Tasmania	Pack (1) Mint (1)	\$55.00 \$15.00	Casper the Ghost Phonecard
IT'C	CAE	V TO	O.D.		

#### IT'S EASY TO ORDER NOW!

☐ I am interested in Sydney Stamp Centre new issue service. ☐ I collect the following countries:	Yes, I would like a copy of your newsletter.
☐ I collect the following topics:	Enclosed is cheque money order Please include \$2.50 Please charge my credit card:  BANKCARD MASTERCARD VISA
Phone (Bus) ( ) (Home) ( ) Customer Number (Your customer number is above your name on the address label) Please rennimber all orders are covered by our money back graring.	Expiry DateSignature



## Munchies cards to be won by subscribers!

O commemorate the 10th anniversary of Captain Munchies, a 24-hour food and convenience outlet in Fremantle, Western Australia, a \$5 phonecard with obvious appeal to Coca-Cola collectors has been issued.

The Captain Munchies outlet is alongside the footbridge to the Victoria Quay International Passenger Terminal in Fremantle. Captain Munchies has become well-known in Western Australia, offering a wide variety of food and drinks, deli lines, bait, local and overseas newspapers, magazines. film, phonecards and other requirements.

The phonecard features a colour photograph of the Captain Munchies store, brightly lit up like an oasis in the dark night sky, adorned with neon and graphic signage promoting, among other brands, Coca-Cola, Streets and Berri

The rear of the phonecard carries a redemption offer for a Streets Cornetto, a Fruche and a Frozen Coke (a \$5 value) and personal shoppers will have the opportunity to win one of hundreds of Limited Edition Captain Munchies phonecard packs.

#### How to enter

Do be in the running for one of 10 Captain Munchies phonecards being given away to <u>subscribers</u> by *Stamp Collector* magazine in conjunction with Captain Munchies, all you have to do is answer the following question and send the answer on the back of an envelope (together with your name and address) which contains your magazine mailing label.

The Captain Munchies store is celebrating a birthday this year. How old is it?

Send your entry to:

Captain Munchies competition GPO Box 3780 Sydney NSW 2001 Australia

Be sure your entry arrives no later than September 30 1995 to be eligible.

Look our for next month's exciting Stamp Collector magazine phonecard giveaway competition.

# Moving? Help us to ensure prompt, uninterrupted delivery of your favourite stamp magazine.

Attach your current Stamp Collector delivery label (from the magazine carrier sheet) in the box above, print your new address details below and mail this coupon to:

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Subscriptions,
GPO Box 3780, Sydney,
NSW 2001, Australia.

Name: .														
Address:				•										
		*												

(Please print clearly)

Please allow up to eight weeks for processing of your change of address.

Plan ahead if you're moving.

Tell us when. Tell us now.

# Fourth S.T.A. Christmas Contest

PHONECARD

DESIGN

COMPETITION

The Telecommunications Administration of Andorra (S.T.A.) organises a contest for the creation of the artwork of a phonecard.

The chosen theme is THE WORLD OF TELECOMMUNICATIONS; no limitation is imposed regarding colours, techniques, etc, but the recommended format for the picture is A4 (21 x 29.7 cm).

Only one project per household is accepted; it must be original and unpublished.

The first prize is 300,000 pesetas (A\$3400); the second prize is 100,000 pesetas (A\$1135); and the third prize is 50,000 pesetas (A\$565). The work of the three winners will remain the property of the S.T.A. If the quality of the proposals is not judged high enough, the S.T.A. may not attribute one of the prizes.

All participants will receive a free sample of the phonecard representing the winning picture in a special presentation pack.

The non-winning proposals can be claimed back by their authors one month after publication of the results.

In order to ensure the objectivity of the judges, the name and address of the candidates will not appear on the picture. Please fill in the form below and include it in a SEALED ENVELOPE along with your proposal, which must reach the following address before September 28 1995.

## SERVICE DES TELECOMMUNICATIONS D'ANDORRE Avinguda Merixtell, 112 Andorra La Vella PRINCIPAT D'ANDORRE

Fourth S.T.A. Christmas Contest - Entry Form - Closing September 28 1995
Name: Signature:
Address:
Enclosed is my original and unpublished proposal for a phonecard design.
I have not included my name and address on the artwork.
Send to: SERVICE DES TELECOMMUNICATIONS D'ANDORRE,
Avinguda Meriytell 112 Andorra La Vella PRINCIPAT D'ANDORRE

## Sydney View with Opera House

are enjoying something of a breathing space due to the slowdown in custom card releases, so the next six months will present some interesting opportunities in the phonecard market.

The hiatus presents the collector with an opportunity to fill gaps from some of the previously neglected areas, such as custom cards.

For around nine months, collectors faced a veritable deluge of product, and as a result, those on a budget had to "pick and choose". Now that fewer new products are being issued, collectors are beginning to look back.

#### Low mintages

THE more expensive partial prove to be the most popular - such as Apollo and MCA. The quite low mintages may well work in their

Used cards are also subject to buying pressure with the early State cards be they one- or multi-hole - becoming a little more elusive.

Competition on the basis of price is intense right now. Collectors who visit the market days or stroll from dealer to dealer comparing prices will have noticed that while some dealers are very cheap, others by comparison seem expensive.

#### Shop around

OF course, it does pay to shop around, but the serious collector pays attention to more than just price. Factors such as condition are vital when purchasing.

If loose cards, either mint or used, seem too cheap, check the condition first. It is better to pay more for an item in perfect condition than to get a 'bargain' that turns out to be a 'lemon'.

The second Norfolk Island issue featuring the endangered Boobook Owl, has proven to be very popular. Affordability and the very attractive theme obviously help — but there is little doubt that more and more collectors are spreading their wings to collect phonecards from the smaller Pacific islands.

With this in mind, the release by Nauru of a trial set of two cards of modest face value has been of interest to many collectors and dealers.

The Nauru issue is based on Pay-Tel technology and only 1200 sets have been issued. The issue, comprising a \$10 and a \$20 card, has been widely offered at face value.

I commend you to order this issue early - Nauru was once a German Colony and as such, German collectors are sure to take the issue up enthusiastically. In view of the sheer size and welath of the German market, less than 1200 sets worldwide won't go far.

#### Tip of the month

MANY readers eagerly await the "Tip of the Month". This month, there's a bonus tip!

The War Memorial Pack is first pick. Legal action is pending and as it stands, only 1000 sets have been issued so far. Those 1000 sets do not have the "Roam Pacific" inscription on the back and if the other 9000 are to be issued. they will need to include the "Roam Pacific" inscription, or the issuer won't take up the allocation. This could be another "One Australia" scenario, in which case, the \$75 issue price could soon seem cheap.

Second pick is the Pay-Tel Tilt Train set. Issued at just \$15, and with so few sets having been issued, this set is sure to be another winner.

### PARAMOUNT PHONECARDS

#### Selected Items from Stock

1. BUZZ FOLDER \$2 Buzz card in TELECOM folder \$6.00	SPECIAL OFFER: AUGUST/SEPTEMBER 10. \$5 Ettamogah Pub Collector's Pack - one of
2. \$2 RENTLO #2 - New, just out! Features many appliances. Mint	the most popular Custom Cards. Offer limited to five per person. Each
3. \$5 KIDNEY FOUNDATION	CAMBODIA
Mint or 1-hole	Comprehensive Pricelist Available Now!!!
Santa and Polar Bear, still at issue price \$39.00	Listing all types/prints/prefixes. Mint/1 hole/multi-hole FREE ON REQUEST
5. COCA-COLA - 2nd issue in Collector's Packs - Sun and Bottle plus FREE Complimentary	** Free postage & packing on all orders **  ** Bankcard/MasterCard/Visa accepted **
card \$49.00 NAURU - 1st Issue - OUT NOW!!!	PARAMOUNT PHONECARDS
\$10 and \$20 cards depicting BIRDS of Nauru:	lan Russell
6. 1st issue loose mint (2)\$30.00	PO Box A1219, Sydney South, NSW 2000, Australia <b>☎</b> (015) 414 713 Fax (02) 452 1791
7. Ditto, Collector's Pack \$35.00	
BATMAN FOREVER	To: Paramount Phonecards, PO Box A1219, Sydney
<u>Just Out.</u> \$5 Phonecard featuring "Batman Returns". Pictures all the stars - ie, Jim Carrey, Tommy Lee Jones	South, NSW 2000, Australia - Fax (02) 452 1791 Please send me your FREE pricelist of Australian phonecards.
& <u>Nicole Kidman</u> . Available:	Name:
8. Batman Returns Mint Loose	i
9. Batman Returns Collectors Pack "3D" \$39.00	Address:

## Fundamentals ... for beginners

#### by Danny Jurd

NE of the questions many collectors ask when they start collecting phonecards is, "who exactly releases phonecards in Australia?"

Of course, Telstra does and in past columns we have described the various phonecard types from national issues through to advertising cards (such as XXXX and K-Mart and so on) and of course custom cards such as Disney and Coca-Cola. Then there are the limited edition cards sold in the collector edition packs.

However, there are companies other than Telstra in Australia which also release prepaid phonecards.

Perhaps, surprisingly, the other major player in the Australian telephone communications market. Optus, has not released telephone cards and according to all reports, has no plans to do so in the short term.

However, two smaller companies do release phonecards and have carved a substantial niche market both for commercial use and collector attraction for their cards.

#### Pay-Tel

MOST readers will be familiar with Pay-Tel, having seen the company's advertisements in this and other magazines

Pay-Tel began issuing phonecards when the company was contracted to install mobile payphones on the trans-Bass Strait ferry, the *Abel Tasman*.

The first Pay-Tel issue was a set of three cards featuring ports of Tasmania (\$5, \$10 and \$20). This trial set sold quickly and now fetches around \$180 to \$200.

Pay-Tel's second set (\$5, \$10, \$20) was issued for the inauguration of the Spirit of Tasmania.

The company has since expanded its service from the *Spirit of Tasmania* to the Victorian West Coast Rail, the Queensland Sunlander Rail (Brisbane to Cairns) and more recently, Pay-Tel issued cards for use on the Tilt Train Trial from Sydney to Canberra.

The Market Report elsewhere in this issue features a full list of the cards produced by Pay-Tel. The company's latest coup has been the installation of mobile payphones on the Indian Pacific and a card was issued specifically for that purpose.

Pay-Tel's cards can only be used in Pay-Tel payphones and they look different to Telstra cards.

The Pay-Tel cards include a magnetic strip on the back. Some issues are printed on laminated board and some on plastic.

#### Cardphone Australia

ANOTHER, more recent player in the Australian phonecard market is Cardphone Australia. This company initially made its payphone technology conveniently available at major events.

The company's first venture was the 1994 Flemington racing carnival (Melbourne Cup), for which a special collectors pack containing a \$5, \$10 and \$20 card was released. Three different cards in the same denominations were released loose. These cards featured famous Race Horses such as *Phar Lap*. Let's Elope and Sub Zero.

Another two "generic" style cards were also released. One was a \$3 card and the other was a complimentary card given away at the event. These cards were quite basic.

Cardphone Australia's subsequent two sets were released for other sporting events.

One was the "Ashes Legend" cricket match played in Victoria and the other was the Kooyong Classic Tennis Tournament. Both these sets were released in sets of two \$5 cards and two \$20 cards.

In the case of the cricket cards, they featured Alan Border and David Gower, and in the case of the Tennis cards, Wally Masur and Pat Cash.

Since that time, this company has installed payphones on some of Victoria's intra-state trains.

Later sets released by this firm include a \$5 and a \$20 Kylie Minogue card. A further set of four \$5 cards feature Felix the Cat



Other cards released recently or due for release, include a set of Melrose Place (\$5, \$20), a set of three \$5 cards for the Casper the Friendly Ghost movie, a Tom and Jerry card, a Marilyn Monroe card and a set of four \$5 cards showing Australian Wildlife.

Cardphone cards are more like Telstra cards then Pay-Tel cards, in that they are a all made of plastic and use a similar system to indicate remaining call value. However, they can only be used in a Cardphone payphones.

#### **Payphonics**

PAYPHONICS, another Melbournebased company produces cards for use primarily by disabled people.

Payphonics' first release was a Generic set, issued around the middle of last year. A \$10 Christmas card was released later in 1994.

Payphonics cards are also plastic, but work on a different system to the Cardphone or Telstra payphones.

#### **Comcard Pacific**

COMCARD PACIFIC licences technology and know-how provided by Pay-Tel to make mobile payphones available in niche markets. The company's first venture into this market was the installation of a trial system in the Central Pacific island of Nauru.

Comeard has also provided payphone cards for the Australian Wildlife Fund and several popular cartoon subjects are on the drawing board for future Comeard Pacific issues.

#### **Choices**

Many collectors have chosen to concentrate on cards issued by the smaller companies, even in preference to standard Telecom cards.

In some cases, especially with Pay-Tel, issues have been conservative in frequency and number and they are not beyond the budget of the average collector. In the case of both Cardphone Australia and Pay-Tel, issues have been generally very attractive with good topical or thematic appeal.

#### **Further reading**

FOR a complete listing of issues by these companies, we recommend the *Complete Guide to Phonecards of Aus-tralia* by Sydney-based author, Glenn Bellamy.

Although not illustrated, this publication does list all cards produced in Australia. This is an invaluable reference particularly at a modest A\$5.

#### Four more fabulous offers



#### Norfolk Island

1995 SPECIMEN

set (2) ..... \$20



#### **Batman**

loose card . **\$14**95

pack ...... \$39<sup>95</sup>

Illustrated (and offered) here is only a small portion of our enormous worldwide range of phonecards by country or by topic (theme). We recommend a visit to our Sydney shop or send us want lists for cards needed for your collection.





#### Nauru

First (Trial) issue

set (2) ..... \$30

pack ..... \$35









#### NZ Mickey Mouse

set (4) loose

cards.... **\$38** 

Status Retail Shop 533 Royal Arcade (Under the Hilton Hotel)

255 Pitt Street, Sydney

P O Box A2176, Sydney South NSW 2000, AUSTRALIA

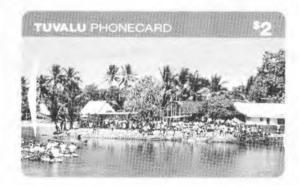
☎ (02) 267 6116 Fax (02) 267 6124

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Overseas Registered Airmail: min A\$12 (loose cards); A\$15 (up to 3 folders) Ordinary Airmail (your risk) A\$2 (loose cards); A\$4 (up to 3 folders). Call in and see us. Ask for DANNY

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Issued July 31 1995

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<b>POSTAGE EXTRA</b> : Certified in Aust Ordinary airmail (your risk A\$2).	tralia A\$2. Overseas	registered airmail minimum	A\$12.

## COMSTAR

Telephone cards have been in use in Russia since 1990 writes Igor Lobovsky, executive director, COMSTAR Telecommunications, Moscow

HE year is 1987. The whiz kids of the state-owned Moscow Local Telephone Network conceive a "hazardous and dangerous" idea - as we are told by many people - to attract foreign experience, knowledge and capital to address a number of pressing issues facing telecommunications in Moscow. It takes us more than a year to persuade everyone, including the Minister of Communications of what is still the USSR and finally the top brass of the KGB and the Ministry of Defence of the Soviet Union.

#### **Pioneers**

IN 1988, a competition was initiated to select a worthy international joint venture partner of the Moscow Local Telephone Network.

Out of 12 leading telecommunications companies, including Alcatel, AT&T. British Telecom, Cable & Wireless, NEC and Siemens, the successful bid in a two-stage, 12-month competition, was major British telecommunications company, GPT Ltd.

One of GPT's attractions was the establishment of a payphone system. COMSTAR was offered a sophisticated payphone system, with a computerised control centre and the possibility of using both credit cards and special magnetic cards.

In April 1989, COMSTAR was founded, and in June, COMSTAR's papers were filed with the state register.

In recent years, COMSTAR has implemented a number of telecommunications projects.

The company has obtained the right to extend its services to the accredited diplomatic corps in Moscow, deal with the certification of facsimile technology in the CIS (Commonwealth of Independent States) and started production of telephones.

At the heart of COMSTAR's activities is the Business Services Digital Overlay Network. COMSTAR was the first and only privately-owned company in the CIS to locally design and implement a fully integrated communications system within the national telecommunications network.

Thanks to COMSTAR, thousands of subscribers in Moscow, St Petersburg, Sochi, the Russian Far East and Siberia have at their disposal high quality communications facilities comparable to those enjoyed in Paris, London. Tokyo and Amsterdam.

Russia's first payphone - a COM-STAR facility - became operational on January 10, 1990 in a Moscow hotels.

COMSTAR payphones may be found in most hotels in Moscow, Sochi, Suzdal and other Russian cities, ensur-

ing direct international, trunk and local communications.

### Russia's first international pay-phones

In only five years, hundreds of thousands of payphone cards have been sold with tens of thousands of cards being snapped up by collectors on all five continents. The majority of cards sold on the collector market were acquired by German company, Borek.

Since 1990, COMSTAR has issued various long card series.

The company has also established a reference collection of debit cards, numbering several thousand cards from a impressive number of countries.

#### Selecting the payphone system

COMSTAR called tenders in an environment of real competition, in order to find the best system the market could offer in 1988-1989.

In addition to the endless round of negotiations in Moscow, COMSTAR conducted technical testing of imported technology.

Finally, the specialists decided upon the GPT offer: a system of payphones using ordinary credit cards as well as and prepaid telephone cards.

There are three main types of prepaid card:

**Intellectual** (having an integral microchip): relatively expensive, but afford protection against forgery and due to this, are quite popular);

**Optical stripe** (the main shortcoming of which is that there is practically only one supplier of them);

and **magnetic strip** (which are relatively cheap, but are not forgery-proof).

COMSTAR settled on magnetic cards and has not regretted its choice.



#### Russia's first card

RUSSIA's first payphone card was produced by GPT prior to the talks between the Ministry of Communications of the USSR and the Moscow Local Telephone Network in 1988. in anticipation of the joint venture.

The Moscow payphone system was demonstrated for the first time, using a GPT card featuring St Basil's Cathedral illuminated at night.

St Basil's is the main feature of Red Square one of the most recognised symbols of Moscow.

Originally known as Pokrovsky Cathedral, St Basil's was erected in the 16th century and is a masterpiece of Russian architecture, comprising nine shrines built on a single foundation.

The Cathedral was build to commemorate the capture of the city of Kazan by Russian troops.

There were no signs or inscriptions on the card which was never sold to the general public and has been released in only a very small quantity.

The Moscow Kremlin theme - a symbol of Russia and Moscow - remained the main subject of COM-STAR's card designs.



The oldest archaeological finds in the Kremlin precinct date back to the second millennium before Christ, although Moscow was first officially mentioned in historical documents in 1147 AD.

Today, the Kremlin is 28 hectares in area, and its length exceeds 2 km. Its height ranges from 5 to 19 metres.

Two types of cards with the inscription "British-Russian trade exhibition - Moscow 1989" were produced on the eve of the COMSTAR foundation ceremony in April 1989.



The ceremony took place in the Centre of International Trade during British-Soviet week.

The first card was a replica of the "zero" version and had a value of 10 roubles (then \$10).



The second card depicted five sunlit domes of the Annunciation Cathedral in the Kremlin. Its value was 25 roubles (\$25). This Cathedral was formerly the private Church of the Great Moscow Czars and Counts. The floor of the Church is paved with jasper and the iconstasis (altar screen) dates back to the 15th century. The Cathedral houses frescoes of great icon painters Andrey Rubley, Theophanes the Greek and Theodosius.

The upper portion of the cards contain the emblems of the founders of COMSTAR - Moscow Local Telephone Network and GPT.

The lower part has a horizontal white stripe. Again, these cards were not sold to the public, but they enabled visitors of the exhibition to call any part of the world.

#### Manufacturing

WHEN the payphone system was ready for commissioning, the first commercial series of three types of cards was issued

Two of the cards were identical to two of the previous series (10 roubles = \$6) - St Basil's Cathedral; 25 roubles = \$15 - the domes of the Annunciation Cathedral).

The third type featured a traditional



Russian winter landscape: snow-covered trees bending over a frozen river.

The series' value was 50 roubles (\$30). As distinct from the first series, all three cards had a white stripe with the inscription, "debit card", and a corresponding value in two languages.

The two emblems of the founders were replaced by a single COMSTAR emblem

The number of copies printed amounted to 22,329 and 19,950 cards respectively.

The political and economic situation in the USSR caused dramatic fluctuations in the exchange rate of the rouble, and COMSTAR was forced to issue two cards of a higher value as a matter of urgency.



The first card again showed St. Basil's Cathedral, with a value of 30 roubles. A 120 rouble card showed a dome. Both cards were inscribed in English "COMSTAR - prepaid payphone card".



Britain's then Prime Minister. Margaret Thatcher, paid a visit to the Moscow office of COMSTAR using the facilities there to make a call to Lord Prior in London.

Due to the three hour difference, Lord Prior was still asleep and, apparently, wasn't very happy to be disturbed. However the COMSTAR payphone performed well and Mrs Thatcher was presented with a memento of the occasion - a set of four new cards featuring treasures of the Moscow Kremlin. All cards had a shaded golden background.

The first (20 roubles = \$12) reproduced the iconostasis of the Upper Saviour's Cathedral of the Kremlin. This cathedral was erected in the 17th century and is decorated with flushed





multicolour tiles.

The second (40 roubles = \$24) displayed a large fragment of the fresco "Admonition of the Sons" from the Palace of the Facets (Granovitaya) of the Kremlin (15th century). The Palace of the Facets - is one of the ancient buildings of Moscow with an area of 500 sq m and ceilings 9 m high (15,000 such cards were issued)



On the third card, featuring "The Saviour Beyond Golden Bars" (20 roubles = \$12), the viewer can admire gorgeous Czars' apartments of the Terem Palace (15-17th century). On the left side is the icon "The Iver Mother of God" (17th century) and on the right side is "Nicholas the Wonderworker" (18th century). Total number of copies issued was 10,000



The fourth card (40 roubles = \$24) depicted "The Golden Throne Room" of the Terem Palace, showing the private study of Czar Mikhail Romanovich - the first of Romanovs' dynasty. The outside the Palace is decorated with stone carvings and has magnificent polychrome colours. The inner rooms reflected the Russian preference for compactness, warmth and dignity.

These designs had never been published before. The series was issued in July 1990.

The third commercial series (five

cards) issued in January 1991 depicted the ancient cities of Russia.

The cards showed monasteries and churches of Novgorod, Kiev, Pskov, Suzdal. The ancient monasterial complexes of Zagorsk and Suzdal are especially beautiful in winter. There walls are more than six centuries old.



The 50 rouble card depicts the Sofia Palace (11th century) of the city of Novgorod which is very special due to its five gilded domes.

In the 12th century Novgorod became the first republic on the territory of Russia. This place is also famous for birch bark letters which were first discovered here.



The 40 rouble card shows Kiev. the former capital of Russia. Kiev-Pecherskaya Monastery is known all over the world (11-18th centuries).



The city of Pskov, shown on a 60 rouble card, has been known since the 10th century. In the 14th century, a federal republic was founded here and the construction of the Pskov Kremlin began (15th century),



Zagorsk is shown on a 40 rouble card Its original name and now, since 1993, is Sergivey. The city was founded in the 14th century by famous Russian thinker, Sergius Radonezhsky

The city is well known as the

Russian Orthodox Church ecclesiastical centre of Russia, where the Theological Academy and Seminary are located.

The Trinity-Sergy Monastery has more than 10 churches and other buildings on its territory.



Suzdal, shown on a 60 rouble card was first time mentioned in 11th century. It is famous for magnificent Cathedrals and ancient monasteries. five of which are known worldwide. Nowadays, the city is part of the Vladimir-Suzdal historical and architectural preserve.

A very interesting card was issued in a small quantity through International Telephone Cards magazine (UK). Its design has a dark silhouette of an Orthodox church with a contrasting sundown in the background.

For the first time, designers used COMSTAR's own style - a five pointed snowflake with rays of different

The card had an official value of \$12 and inscription of the details about the magazine on the reverse side



Due to a manufacturer's error, a portion of the issue had a value of \$10 and no inscription on the reverse side

In 1994, COMSTAR issued two card series.

The fourth-ever series comprised five cards with a value of \$6 each. showing "The Czars of Russia". These cards present the most famous rulers of Russia, who made the largest contribution in the formation of the Russian state



Ivan IV [the Terrible] (1530-1584) conducted serious reforms and formed the legislature, made Siberia part of Russia, began the process of obtaining access to the Baltic Sea and founded the Zemski Councils (elective district councils)

At the same time he carried out severe purges and repressions, especially against the peasantry



Peter I [the Great] (1672-1725), was the first Russian emperor. He carried out reforms in practically all spheres of the country's life, imposing a western style of living on noblemen.

He created state structures and introduced administrative division of the country, built the new capital (St Petersburg) founded the Navv and the regular Army and the Academy of Sciences, as well as numerous educational institutions.

Peter the Great personally commanded the troops in many campaigns which he won.



Catherine the Second (1729-1796). strengthened the absolutist state during her reign, and Russia's victorious army campaigns continued. Territories in the



Caucasus, Crimea, Ukraine, Byelorussia and Lithuania were made part of the Russian empire.



Alexander I (1818-1881), abolished slavery, carried out reforms in the Navy and the Army and conducted agrarian reform. He added the territories of Kazakhstan and Central Asia to the Russian state but was assassinated by revolutionaries.

Nicholas the Second (1868-1918), the last Russian emperor, is considered the weakest Russian Czar.

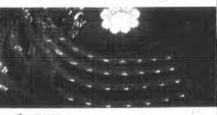
During his reign, the Russian-Japanese war was lost and Russia also fared badly in World War I.

Nicholas founded the State Duma (the Parliament) and carried out agricultural reforms. He was killed together with his family in 1918.

The rulers series comprised 3000

sets.

The fifth series also comprised five cards, dedicated to the world famous Bolshoi Theatre - The Bolshoi Ballet.



The first card (\$12 - 3000 copies) depicts the interior of the Bolshoi Theatre. Founded in 1776, the Bolshoi was granted the building it presently occupies in 1825. The gorgeous and rich interior is a major attraction for millions of theatre-goers.

The second and subsequent cards feature scenes from the most popular ballets of the Bolshoi Theatre:

The Nutcracker (\$6 - 3000 copies); Gizelle (\$18 - 3000 copies); The Poem







(\$36 - 11,000 copies); and *Don Quixote* (\$24 -11,000 copies).

These cards depict stars of the Bolshoi Theatre Ballet, Vladimir Vasilyev and Ekaterina Maksimova.

#### **Collect Australian Phonecards**

4th edition, by Graham Bird & Ken Sparks

- The most comprehensive catalogue of its kind
- Full of contemporary information relating to the history and use of telephone cards in Australia
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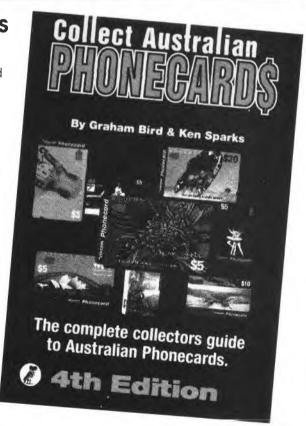
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## Laugh all the way to the bank with kookaburra card

VID phonecard collectors and part-time dealers, Alan and George of South Coast Phonecards, spread their wings and diversified into custom phonecard issuing, coming up with a \$5 card showing one of Australia's living icons - the Laughing Kookaburra.

The result is a stunning card showing this rather cheeky looking Australian bird plus a very professionally produced Limited Edition folder.

The card is mounted in a plastic sleeve on a 10 cm x 20cm information sheet.

The successful combination of a strong theme and high quality of production should lead the way for future pack designers in this highly competitive marketplace.

South Coast Phonecards is one of the new and more enterprising companies using Telstra phonecards as an advertising and promotional medium.

The choice of its first phonecard subject is both refreshing and appealing

The kookaburra's call is one of the most familiar and well-loved sounds of the Australian bush, earning its name as "the bushman's clock".

It is also at home in suburban gar-

dens, substituting sausages for snakes.

It is, however, a bird which is frequently taken for granted, but its raucous call evokes homesickness to the traveller, equalling the best written songs.

The phonecard itself has a photograph of the bird in its natural habitat, a change from the cartoons, caricatures, and non-Australian themes prevalent on so many recent phonecards.

## The kookaburra is a bird synonymous with Australia

The kookaburra is a bird synonymous with Australia, as opposed to little-known or endangered species.

The Limited Edition folder is prpfessionally presented on glossy white card, A4 in size. It has as its front cover the same photograph as the phonecard.

On the back is a location map of

Australia showing the birds' range, including the areas into which they have been successfully introduced, along with information about their lifestyle.

The centrefold features another superb photograph (it must have been agonising deciding which to use) with the card in a plastic sleeve and a comment on the "voice of Australia".

The Laughing Kookaburra phonecard has been very well received by collectors, not just in Australia, but overseas where the bird is also well known.

South Coast Phonecards of Dapto, New South Wales, is a young, small, innovative team, purely phonecard based.

Whilst promoting Australian themes, the company will not restrict itself to the local market, however, and are already looking at opportunities in the international phonecard scene.

Alan said, "After looking at the previous phonecard packs, we decided from the vast array of ideas to go for a truly universal Australian phonecard as our first commercial venture, and present it so that other designers would have something to emulate."

George concluded, "In the present economic climate of "Buy Australian", this is a phonecard which you know is wholly Australian, a fact we are very proud of."

# KOOKABURIA LIMITED EDITION CUSTOM PHONECARD ROOKABURIA ROOKABUR

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#### LIMITED EDITION CUSTOM PHONECARD.

#### ONLY 10,000 PRINTED OF THIS UNIQUE AUSTRALIAN BIRD.

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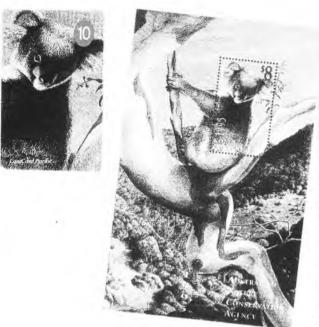
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Phone Number



#### COMBINATION CONSERVATION PHONECARD AND STAMP PACKS: SERIES 2



#### The Koala Pack

- the 1995 Koala stamp design
  - \$8 mint 1995 Koala conservation stamp in miniature sheet
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The Wetlands Conservation (Duck) Pack

- \$10 mint Comcard Pacific phonecard showina \$10 mint Comcard Pacific phonecard showing the 1995/6 Duck stamp design
  - \$15 mint 1995/6 Duck conservation stamp
    - Issue price: A\$25

Each pack issued in a limited edition of 1500. Available from

The Australian Wildlife Fund, PO Box 214, Lindfield, NSW 2070, Australia **2** (02) 416 6632 Fax (02) 416 6639

Status Retail, PO Box A2176, Sydney South, NSW 2000, Australia **2** (02) 267 6116 Fax (02) 267 6124

Note: Collectors who bought Series 1 last year are invited to request matching serial numbers for this year's order. Deadline: August 31 1995.

Order to: The Australian Wildlife Fund, PO Box 214, Lindfield, NSW 2070, Australia or Status Retail, PO Box A2176, Sydney South, NSW 2000, Australia

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Card No: Signature: Expiry Date: Signature:	1,
Name:	

#### Clarification

In the advertisement in the last issue of the magazine, it was stated in error that the above phonecards are Pay-Tel cards. This statement was untrue. The above cards are in fact Comcard Pacific phonecards, which are produced under a technology licensing agreement with Pay-Tel Australia.

#### **AUSTRALIA**

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#### The Market

#### **Market Report 11**

GEELO	NG (pack \$185)	*********	\$5 Logo	630	\$5	\$5 Platypus	877
PART.	1 hole \$6	Phonecard \$5	mint I hole used	\$15		nint 1 hole used	\$22 \$20 \$15
Talecom Phonecard 51.50	\$3 Float and Wave mint \$ 1 hole \$ used \$	Phonecard	\$10 Logo mint 1 hole used	\$150 \$12 \$3		\$5 Giraffe mint 1 hole used	\$38 \$20 \$12
**************************************	\$6 Reach to Rescue mint \$1 hole \$ used		\$20 Logo	\$60 \$15 \$6	\$10	\$10 Cheetah mint I hole used	\$190 \$15 \$8
Telecora Pingare and 6,00	\$1.50 Surf Boats mint \$ 1 hole \$5 used \$5	30	\$50 Logo mint 1 hole used	\$70 \$45 \$20		\$20 Zoo Entrance mint 1 hole used	\$50 \$40 \$20
Telecom Phonecard \$1.50	\$3 Zodiac mint \$ 1 hole \$ used \$	500th GRAN	ND PRIX (pack \$50) \$5 Alfa and Wreath mint I hole used	\$60 \$30 \$15	ACT	(pack \$180) \$2 Royal Aust Mint mint 1 hole used	\$12 \$10 \$8
Tolecoon Promocor 4 56:00	\$6 Surf Crew mint \$5: 1 hole \$5: used \$5:	50	LAND (pack \$230) \$5 Barrier Reef mint I hole used	\$15	Tolecom Phonecard \$2	\$2 Canberra View mint 1 hole used	\$25 \$20 \$15
SOUTH AUST	TRALIA (pack \$380)	35	\$5 Gold Coast		<b>非大學。</b> [[	\$5 Questacon mint	\$15
	\$2 Vineyard mint \$3 1 hole \$5 used \$	20	mint 1 hole used	\$20	8	1 hole used	\$15 \$10
Professional Contract	\$2 River Murray mint \$4 1 hole \$4 used \$7	10	\$10 Brisbane City mint 1 hole used	\$100	Telecon Phonecard \$5	mint 1 hole used	\$24 \$24 \$20
Pelecom Phonecard \$2	\$5 Adelaide Grand Prix mint \$4 1 hole \$ used \$5	45 5	RIA (pack \$230) \$5 Melbourne City mint 1 hole used	20		\$10 Telecom Tower mint 1 hole used	\$100 \$40 \$25
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Telecom Phone and \$5	\$10 Kangaroo Island mint \$' 1 hole \$6 used \$'	35	\$10 Grampians mint 1 hole used	\$15	Telecom Phonecard 97	\$5 Karri Forest mint 1 hole used	\$20 \$18 \$15
\$20	\$20 Adelaide City mint \$18 1 hole \$3 used \$	80	I WALES (pack \$325) \$2 Orang-utan mint 1 hole used	\$3	\$10	\$10 Bungle Bungles mint 1 hole used	\$20 \$18 \$15
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Votecam Phonecard \$2	\$2 Logo mint 1 hole used	3 AND ARREST	\$2 Echidna mint 1 hole used	\$4	Palacan Paramani 55	mint	\$25 \$25 \$20
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Keep up-to-date with the market... subscribe today!

Selection Photocard \$5	\$5 Ayers Rock mint	* 4	0.55	\$5 Cycling mint	\$30	ENDANGERED	SPECIES (pack \$85)	
Norther Trolling Shen - Aven Bob	l hole used	\$35		l hole used	\$3		\$5 Wallaby mint 1 hole used	\$25 \$3 \$2
TASMAN	VIA (pack \$50)		3.45	\$10 Track & Field mint	. \$30	55 Valecom Phonocurd	A CONTRACTOR	
Fig. on Phonecard	\$2 Cradle Mountain mint	\$30 \$ 100	The same	l holeused	\$3		\$5 Wombat mint 1 hole used	\$25 \$3 \$2
	***	122	2011	\$20 Marathon	. \$45	55 Talescon Phonecard		
केरह अस्त	\$5 Hunter Street mint 1 hole used	\$20	£ 7	1 holeused	. \$15		\$10 Numbat mint 1 hole used	\$20 \$4 \$3
savinnesses, essays brances			TELECOM	ADVERTISING \$5 Messages		\$10 TelecomPhorecard		
GENEVA CONFER	SF Koala mint Stole Stol	S150 S150	\$ 55	mint I hole used	\$2	Give spare used ca Help them broad giving them pl	necard collecti irds to young collectors. en their knowledge by nonecard magazines atalogues.	ng
RED CRO	SS (pack \$250)	· Tar	4" M	\$5 Hit a Snag			OUS PEOPLE Il Art (pack \$40)	
2/2	\$2 Health and Safety mint 1 hole used	\$15		1 hole used	\$2 Phones	(*************************************	\$5 Creation of Life mint 1 hole used	\$7 \$4 . \$3
\$2	\$2 Blood Transfusion			nint l hole	\$2	\$5.00	\$10 Life on Earth	
	mint	\$25	S 510	\$20 Don't Hang Around	rom Phoneco	0 0 0	mint	. \$5
	\$5 Community Service	22 8	17/7/1	l hole	\$15	\$10	\$20 Eternity	
A	mint	\$15	\$20 CHRIS	used TMAS 1992	\$8		mint l hole used	\$25 \$15 \$10
\$5	\$5 Youth	2.00		\$1.50 Bird Choir	\$100	\$20	NG CARDS 1993	
50	mint	\$30 \$15 \$3	\$150	l hole used (Note: \$1.50 issu greeting card for	\$100 . \$95 eed in	ADVENTS	\$5 KMart / AC Cola mint I hole used	\$8 \$8 \$6
25 A	\$10 Disaster Relief	860		\$5 Wombats on Beach mint		4		
	mint I hole used	\$60 \$8 \$3		used		Order Prioritograf	\$10 KMart / Camping mint 1 hole used	\$14 \$12 \$8
1 1111111111111	\$20 Assignments mint	\$60	D. 1844	mint		\$10		
4	I hole	\$20 \$10		used	\$3	To be de la constant	\$20 KMart / Clothing mint 1 hole used	\$25 \$20 \$12
AUSTRALIA D	AY 1992 (pack \$70)	227,45	AUSTRALIA D	S Happy Faces				
	1 hole	\$45 \$35 \$20		mint 1 hole used	\$20 \$3 \$2	015 210	\$10 XXXX - Beer mint 1 hole used	\$14 \$12 \$8
OLYMPIC GAM	1ES 1992 (pack \$300)		TELECOM GE	NERIC - TOURISM \$5 Sydney Opera House	5.0	LANDOCA D	E 1002 (   1 640)	
Phonoceur Phonoceur		\$50 \$25 \$8	necard \$5	mint	. \$10	LANDSCAP	E 1993 (pack \$40)  \$5 Kakadu Billabong mint 1 hole used	\$7 \$2 \$1
PMO1 YOU		20142	3 * 1 5 *	\$10 Kangaroo mint	\$20	\$5		
Con Planeard		\$45 \$15 \$8	mecard \$10	l hole used	\$3 \$1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$10 Lizard Island mint I hole used	\$12 \$5 \$3
a Well				\$20 Great Barrier Reef mint	\$30	20 2 V		
SS SS	\$5 Swimming mint	\$30 \$3 \$1	mecard SZ	l holeused	\$5		\$20 Northern Flinders Ramint 1 hole used	\$25 \$25 \$15 \$6
1881		SERN	1	\$50 Koala mint	D120	520		
bear in mind that a dealer, will offer you less	phonecards to sell out of commercial necessithan his selling price. living out of trading	ty,	nocard 550	1 hole used	\$75 \$40 b	pear in mind that top price for top quality cards. In	phonecards to sell es are asked (and offered) iferior copies, with bends of are worth less	
Stamp Collector				rtising really works		201000100		27

SYDNEY OF	XMPIC BID 2000 \$5 Olympic Bid Logo mint I hole used	\$25 \$15 . \$8	AUSTRALIAN DI	NOSAURS (pack \$100) \$5 Muttaburrasaurus mint 1 hole used	- \$2	\$5 Phonocond	\$5 Lamington Nat. Park mint 1 hole used	\$8 \$7 \$4
\$5 Calecom				2114		S5	\$5 E. Alligator River mint	\$8
MICROSCOPY - Mic	\$5 Marine Plankton mint I hole	\$7 \$2	Phonacond	\$10 Austrosaurus mint 1 hole used	\$4	view Phonecord	1 hole used	\$7 \$4
\$5	\$10 Butterfly Eggs		S20	\$20 Minmi mint 1 hole			\$5 The Pinnacles mint 1 hole used	\$8 \$5 \$4
Phaneca	nint	\$5	a submires were to be	used	- \$7	Territor Photocont	\$5 Mt. Ben Lomond	\$8
\$10				NTRY MUSIC FESTIVA ] (pack \$50)	L	464	I hole used	\$5 \$4
Kranismitte &	\$20 Pollen Grains mint	\$25	Territoria.	\$5 Golden Guitar Award mint				
		\$15 \$8		l hole used	\$25	vieron Phasicons	\$10 Mt Hotham	
220	useu	Фо	152	uscu	440		mint I hole	\$1.2 \$2
THERONG	ENTEDIC OF THE		One Phonecard	\$5 Lee Kemaghan			used	SI
TELECONI G	ENERIC (New Logo) \$5 Sydney Opera House	00		mint		None Phonecord		
	mint 1 hole	. \$2	Phon	l hole used		- 195 - Art - 1970	\$20 Crescent Head mint	\$25
1 卷上门	used	. \$1	\$5				I hole used	\$8 \$4
Phonecord \$5				OF THE DOG			useu	911
70482877128	\$10 Kangaroo mint			\$5 Dog on Ball mint		NAME Phonecord	E/BALLET	
0	l hole	\$12 - \$1		l holeused			\$5 Ballet	67
CIT			150 ···				nint I hole	\$7 \$2
Sent Phonecard \$10	\$20 Great Barrier Reef		Phonecare	\$5 Dog on Unicycle		***	used	51
	mint		and the same	mint 1 hole	. \$8	8	P. 19	
	used		· · · · · · · · · · · · · · · · · · ·	used	. \$5		\$5 Dance mint	\$7
530			Green Phonecard				l hole used	52 51
Gween Phonecard DEC	\$50 Koala			\$5 Dogs and Flowers mint	. \$8	12		*
	mint l hole	\$80 \$40		l holeused		12230000000000	\$10 Dance	
	used	\$25	LD				mint I hole	\$12 \$3
Phonecard \$50			69 Orison Phonecord	\$5 Dog and Ribbon			used	SI
ENVIRONMENT P	ROTECTION (pack \$70) \$5 Recycle		Carry"	mint 1 hole		8		
	mint 1 hole	\$7 \$3	職で企業の	used	\$5	\$20	\$20 Ballet mint	\$25
	used	\$2	Sheem Phonecard				1 hole used	\$8 \$4
ACTOR Common Phonocord				'ACS] (pack \$40)		MATERIA		
	\$10 Plant a Tree	200	(III)	\$5 Chocolate Bar mint	\$35	COMMONWEAL	TH GAMES (pack \$40)	
	mint 1 hole	\$12	A Committee of the Comm	l holeused	\$35 \$30		\$5 Diving	2.5
2	used	\$3	ma Command street box				mint 1 hole	\$7 \$2
HARTIME Chart Phonecard			ENDANCEDED SE	ECIES/WWF (pack \$60)			used	\$1
	\$20 Be a Green Consumer mint		ENDANGERED SI	\$5 Bilby				
	l hole used	\$6	5	mint l hole	. \$2		\$5 Cycling mint	\$7
		444		used	. 51		1 hole used	\$2 \$1
CHDI	STMAS 1993		\$52		.7.	1210		
наления в	\$5 Outback Consumer		5	\$10 Western Swamp Tur mint	\$12	5.2	\$10 Shot Put	
(4.24.01/77) 12/22/2	mint	. \$3		l hole used	\$3 \$2	5	mint 1 hole	\$12
	used	. \$2	in the same of the same				used	\$2
1			Second Second	\$20 Gouldian Finch	mas			
Charles 1999 Value 8	\$10 City Christmas mint	\$20		l hole	\$15	PHONECARD CO.	LLECTOR MAGAZINE 82 Phonecard Collector	
	1 holeused	. \$5 . \$3		used	\$8	I constil	magazine mint	\$25
							1 hole used	\$25 \$20
AUSTRALIA	DAY 1994 (pack \$30)		LANDSCAP	E 1994 (pack \$75) \$5 Bollard's Lagoon, SA				-
24 Tevary 1999	\$5 Abstract Design	\$15		mint I hole	\$8 \$7		ОУОТА	
	1 hole used	\$3		used		Newsda	\$2 New Corolla mint	\$10
Have a Grat Australia Day			-c.in Phonecard				l hole used	\$8 \$6
Own Phonecard \$5				ds really work! s - or your spare cards - fo	or.	(\$) TOYOTA		
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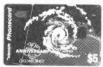
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			APOLLO 11 - 25	YEARS (pack \$300)		\$10	\$5 Winners mint	\$20
	\$5 Koala pack	\$25		\$2 Saturn V Lift-off mint 1 hole used	\$15 \$2 \$1	Colorobin Galler Distriction of Phonocourd	I hole used	\$15 \$13
2510	\$10 Duck pack	\$50		\$5 Lunar Module Eagle mint 1 hole used	\$21	Properties	\$2 Elephants, etc mint	\$13
ETTAMOGA	H PUB (pack \$20)		52fl	\$10 Descending the ladd	ler	NAME OF THE	\$2 Orang-utan, etc	\$13
	\$5 Ettamogah Pub mint 1 hole used	\$15 \$15 \$12	nom Selen	mint 1 hole used	\$20 \$18 \$15	4	mint	\$13
15. A. C.	1.000.1110		-	\$20 Astronauts deploy th		CARDEX	"94 (pack \$80) \$5 Australian flowers	
STEAM	S5 Train folder	\$25	de ma	mint I hole used	\$60 \$50 \$40	= · ·	mint 1 hole used	\$10 . \$8 . \$6
				\$50 Tranquility Base mint	\$225	ВООК	MUNCHER	
AUSTRALIAN F	OOTBALL LEAGUE \$2 Gary Ablett pack	\$20		DER FIRE (pack \$40)			\$5 Bookmuncher mint I hole used	\$7 \$2 \$1
- 2 × 10 ×				\$5 Fire Fighter mint	\$15	SOCIAL	SECURITY	
Pharton	\$2 Tony Modra pack	\$20				1	\$4 Payphone booth mint 1 hole used	\$10 \$2 \$1
Colore Phasespark				\$5 The Aftermath mint	\$15			
ALBURY HIGH	SCHOOL (pack \$30) \$2 School					SURF LIFE S	AVING (pack \$50) \$5 Underwater	
			17-10-10-10-10-10-10-10-10-10-10-10-10-10-	DERS-30th ANNIVERSAR \$2 Globe mint			mint . 1 hole	\$7 \$2 \$1
OPERA HO	OUSE (pack \$70)		1		217	Messesses and a second	\$5 Rescue	
	\$5 Opera House Festivities mint	\$22	E K			100	mint	\$7 \$2
\$5	l holeused	\$20		KER (pack \$60) \$5 Alfa Romeo		200	used	\$1
Phonesure			7	mint I hole	\$22 \$18	B*************************************	\$10 Life Saving History	
55 - 18 6	\$5 Opera House by Day mint I hole used	\$22 \$20 \$17		\$5 Osca	\$15		mint	\$12 \$2 \$1
Asset Phonestra	\$5 Olympic Night		26	mint 1 hole used	\$22 \$18 \$15	S (7) (20)	\$20 Boat Rescue	\$25
\$5	mint I hole	\$22 \$20	Swam Plichboard			1.2	l holeused	\$15 \$10
	used	\$17	\$5	\$5 Ferrari	\$22	5		
MUSEUM OF CONTE	MPORARY ART (pack \$7:	5)		l hole		CHRISTN	AAS (pack \$45) \$5	
1×. ****** \$2	\$2 Circular Quay, Sydney mint	\$12	Office Phonecard			Sing!	mint 1 hole	\$7 \$2 \$1
Will Phonocard			AUSTRALASIAN STAMI	P DEALERS' ASSOCIAT LASSICS #1 (pack \$25) \$5 Western Australia 4d "inverted swan"		· A	used	\$1
1872m		\$65 \$50 \$40		mint	\$25	Phinascold	\$10 mint 1 hole used	\$12 \$2 \$1
			RALLY AUST	RALIA (pack \$60)			\$20	
AUSTRALIAN F	OOTBALL LEAGUE \$2 Stephen Silvagni pack	\$15	and the second second	\$5 Subaru mint 1 hole used			mint 1 hole used	\$25 \$5 \$3
17.1			. Phenecau	\$5 Mobil		RE	ENTLO	
Company Photosecord	\$2 Chris Mainwarring pack	\$15		mint I hole used	\$20 . \$15 . \$13	Reach  JEST GIND AND HANT	\$2 mint 1 hole used .	\$150 \$100 \$60
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\$50 Goat mint	\$70	\$20 mint I hole used	\$40 \$30 \$20	Phonecord	\$5 "Reaching"
\$50 S50 Tiger mint	\$70	SUMMERTIME 1 \$2 mint	(pack \$10) \$7	There Phonecard	\$5 "The Auld Mug"
\$50 Dog mint	\$70	SUMMERTIME II	(pack \$10)		\$10 "Up Wind"
\$50 Frog mint	570	COCA-COLA (p	ack \$25) Jar Bear	Pronected	\$10 "Pre-Start Manoeuvres"
REFLECTIONS OF CHIN	IA	110		"- Phonecord	
SS mint	28	COCA-COLA (p	ack \$25) nta Claus	APOLLO	15 (pack \$215) \$2 mint \$12
telection of this T	\$8	DIAL-A-BOX (fo	lder \$25) moval Container	O The state of the	\$5 mint \$15 1 hole \$12 used \$10
\$5 mint	58	5th ANNIVERSARY F	PHONECARD		\$10 mint \$20 1 hole \$15 used \$12
Allamont face 7	ss [	\$5 Comint 1 hole	sockatoo \$12 \$12 \$15 \$15 \$15 \$15 \$15 \$15 \$15 \$15		\$20 mint \$40 I hole \$30 used \$25
S5 mint  Microsoftha Sct of 5	\$8	NEWSAGE \$5 Pu mint 1 hole used	blications \$7	5(5)	\$50
BLACK OPAL (pack \$34	)	BOOKMUNG	THED		
\$10 \$10 mint	\$24	****** 9 \$10 B	Bookmuncher	INVISIBI	LE HERITAGE
The Black Hand THIRLMERE RAILWAY 1994 (	pack \$25)		\$12 \$2 \$1		\$5 mint \$7 1 hole \$2 used \$1
\$2 Steam Fest mint  THRIMAL RAILWAY  FINGAL POST OFFICE (pac	\$18	AUSTRALIA DAY 19 S5 Chemint I hole used	nildren's Faces		\$10 mint . \$12 1 hole . \$3 used . \$2
\$2 Post Office	Phonecard	LUNA PARK (p	ina Park Entrance	20	\$20 mint \$25 I hole \$8 used \$6
DISNEY (pack \$35)  \$2 Mickey Mo	The Philipping	S2 St mint	eam Festival	LAN P	\$2 mint \$25
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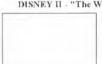
S. Compliments Corp.  The second control of the con	\$2 complimentary mint \$12	ST. ANDREW	\$5 S CHOIR (pack \$27) \$5	Dansanoin .	\$2 \$2	
P & L	J SI EDERS \$2 complimentary mint. \$15 1 hole \$10 used \$8	CHOIRES	mint \$15	SIO WALTZ	mint set (3)	\$75
THE SIMP	SONS (pack \$24) \$5 mint	\$5	\$5 mint \$30 1-hole \$25 used \$20		\$10 Waltzing Matilda mint 1 hole used	. \$6
8.E		WAR MEMO	ORIAL (pack \$75)		(pack \$29)	
FLINTSTO	ONES (pack \$24)			FERREST 255	\$5	
S of Cartesian Control of Cart	\$5 mint \$18	OE !	\$2	Presidence present soil	\$5	
TAT BE	JBMANS \$2 complimentary mint \$9		\$2	George Phonecard	mint set (2)	\$16
BUTTERI	FLY (folder \$8) \$5		\$2	50	\$5 mint 1 hole used	\$7 \$3 \$2
KIDNEY FOUN	NDATION (pack \$27) \$5		\$2	\$10 (50)	\$10 mint 1 hole used	\$12 \$4 \$2
PHANTOM OF TH	mint	Mind K	\$5	Phomecurd 0	\$20 mint	
			TO PULL OF THE	elecen Phonecard		
SK STOREGOOD	TYFIRE  \$5	Phonescard	mint \$25 I hole \$8 used \$5	HMAS ALBA	TROSS (pack \$22) \$5 mint	\$10
SKY VII FIRE VII \$5	mint \$15 1 hole \$10 used \$7	Argues S2	\$2 complimentary mint \$5 1 hole \$4 used \$3	(03) 9XXX XXXX	\$5 mint	\$6 , \$2 , \$1
520	\$20 Michael Doohan	Someone State Stat	\$5 mint \$6 1 hole \$2 used \$1	TAU	BMANS \$10 mint 1 hole used	\$12 \$4 \$2
KOOKABITE	RRA (pack \$19.50)	Tweepin Phonecard				
ROOKABUK	\$5 Kookaburra	MHERE \$10	\$10		and the same	
SS.	mint \$12	SOMEONE A BUZZI Gingam Phonacard	mint \$12 1 hole \$3 used \$2	SWI	MMING \$10 mint 1 hole used	\$12 \$3 \$2
Coca Cola	LA II (pack \$49) \$2 complimentary mint \$15	GO A BU SIN SECOND OF CONTROL OF	\$20 mint \$25 1 hole \$10 used \$8	LIF	ELINE \$20 mint 1 hole	\$10
\$2 phoenoud	\$5	MIDDLE	EAST PEACE \$2	THE RESIDENCE OF THE PROPERTY	E PIG (pack \$24) \$5	
Phonesard In	groups. Holm up kaon this footune	\$2	Curan and insuran	RELA	mint	\$19

#### CYCLONE TRACEY (pack \$29.50)



\$2	
mint	\$26

#### DISNEY II - "The Whoopee Party" (pack \$25)



#### DIVING



\$20		
mint		\$25
1 hole		
used		\$10

#### HELLO YELLO



\$10				
mint				\$12
1 hole				. \$5
used				\$3

#### VICTORIAN PRISON SERVICE



69	\$5 mint		\$8

#### EMU EXPORT



mint		\$30
1 hole		\$30
used		\$27

#### PAYPHONE CENTRE



mint			\$
1 hole			\$
used			\$



\$10		
mint		\$12
1 hole		. \$3
used		\$2

#### LOCAL LEGENDS



\$5 New		\$15
mint		10.00
1 hole		\$10
used		\$7



mint	. \$15
1 hole	\$10
used	\$7



mint		\$1:
I hole		\$11
used		S



\$5 Wester	rn Australia	
mint		\$15
1 hole		\$10
used		\$7



mint			513
1 hole			\$10
used			. \$7



\$5 South Australia mint	\$18
1 hole	\$10
	DIC
used	. 57

\$5 Tasmania mint 1 hole used	
\$5 A C T	

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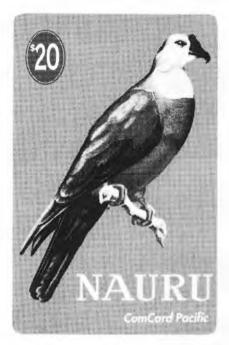


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