

# KNOX-SHERBROOKE PHONECARDS

Victoria's leading phonecard dealer Supplying quality cards with potential Mastercard/Bankcard/Visa accepted Prefix Price list available on request

# MELBOURNE'S SECOND PUBLIC/POSTAL PHONECARD AUCTION JULY 1995

Material now being accepted for our next auction to be held in July.

If you have stock that you wish to sell through our auction please contact us. Our rates are attractive and competitive.

An auction catalogue will be sent out with the June issue of the Australasian Phonecard Monthly.

### FAIRS WE WILL BE ATTENDING IN APRIL

April Fool's Day Auction, Exhibition Buildings Melbourne Sun April 2nd Moonee Ponds, (St John's Ambulance Hall) Melbourne

### JUST IN! NEW SHIPMENT OF THEMATICS FROM JAPAN

Drop us a line with details of your particular collecting interest and we will send photocopies to you of all cards in stock.

AUSTRALIAN MINT, USED, COLLECTOR PACKS IN STOCK VERY COMPETITIVE PRICES

### MANY WORLD CARDS AVAILABLE

### **STANDARDS**

CARDS: "We supply used cards in an "as mint" condition. Many others supply cards with defects that we sell in our "damaged" box for 50 cents to a couple of dollars. Be assured that cards bought from us will not be refused by other dealers on the grounds that the cards are damaged. If you wish to purchase cards with "slight" scratches or small areas of missing ink or surface rubbing we can supply them at 50% of list price from our catalogue. We pride ourselves on the quality of our cards and offer a full no questions asked refund guarantee for any cards not up to the high standard set by our company.

DELIVERY: can be expected within 2-3 working days of receipt of the order. Many orders are despatched same day.

POSTAGE: Within Australia: \$3.50 orders under \$100, over \$100 free. International post \$10 registration fee + 1% order total.

### **ACCESSORIES**

We supply a wide range of accessories as well as phonecards. Contact us for your requirements. (Dealer enquiries welcome)

Sleeves, Pages, Albums, Phonecards (new and past issues), Advice.

# **APRIL SPECIAL OFFERS**

- Every order over \$25 will receive a FREE packet 100 sleeves (RRP \$4) Limit 1 per order
- First written order over \$50 wins card number P-170, (but only if you know the picture!) Value \$16

## CHINA'S FIRST NATIONAL PHONECARD SET

First Chinese National issue. Set 5 "Jigsaw" design
The Great Wall

Mint \$130

中超通用电话避告







Only one of each Phantom in stock!



# JAPANESE PHONECARD CATALOGUE 1ST EDITION

This is a must for everyone interested in cards from Japan. An enormous amount of detail and information allows all to fully understand the way the Japanese phonecards are produced, marketed, distributed, and collected.

Sole importer

Dealer enquiries welcome



Includes over 15,000 full colour photographs & 670 pages.

3cm thick, in English and German. OVER 1kg of INFORMATION!!

A must for the thematic/serious collector. \$98 + postage of \$3.50

[More Australian related cards exist in this catalogue than have been produced by Telecom Australia in the past 5 years!!]

### **CUSTOM PHONECARDS-New Releases**

And the desired and the second second	Pack	Card
Kidney Kar Kard Pack	\$28	
Phantom Pack	\$37	
RSPCA (2 cards, ea \$12)		
Taubman's (single card)		
Thirlmere II Pack		
Kookaburra Pack		
Flintstones Pack	\$24	
Simpsons Pack		
Cyclone Tracey		
One Australia Challenge		
COCA COLA® CARDS 2nd issues now availa		
Bottle Design	\$24.50	
Sun Design	\$24.50	
\$2 Ribbon Complimentary card free with pure		packs

### PHANTOM of the OPERA - Two used Japanese cards

Card A produced in March 1988 (some slight scuffing) RARE ......\$56 Card B produced between April '91-'92 (some marks) RARE ......\$48





Phantom Pair Catalogue Value \$210

# SYDNEY STAMP CENTRE

(FORMERLY WESLEY COVER & STAMP SERVICE)

· ESTABLISHED 1935 ·

COLONIAL MUTUAL BUILDING, LOWER GROUND LEVEL CNR PITT STREET AND MARTIN PLACE SYDNEY 'NEW SOUTH WALES 'AUSTRALIA P O BOX 638, LANE COVE NSW 2066, AUSTRALIA

TELEPHONES: (02) 231 4583 AFTER HOURS: (02) 428 1259 FAX: (02) 418 6862

SHOP HOURS: 10:00am - 5:30pm MONDAY TO FRIDAY, 9:00am TO 12noon SATURDAY

## AUSTRALIA'S LARGEST TOPICAL PHONECARD DEALERS

# THIRLMERE RAILWAY



1st Issue Phonecard



THIRLMERE RAILWAY



2nd Issue Phonecard

1st Issue ("3801") Phonecard Pack

Thirlmere is located 5km by road from Picton.

It is located on the disused single track Picton - Mittagong Loop Line Railway, built in 1867.

This line was bypassed by a new route through Bargo in 1919 but provided a local service until 1976.

Railway engines and carriages are restored and maintained on this line after discontinuing service with the NSW Railways.

Steam engines regularly run excursion trips throughout the NSW Railway system.

### THIRLMERE RAILWAY

		No. Req.	Total
1st Issue Mint	\$18.00		
1st Issue Pack	\$25.00		
2nd Issue Mint	\$18.00		
2nd Issue Pack	\$25.00		
Postage & Packing			\$3.50
		TOTAL	

Each Railway Pack contains not only a telephone card but also \$12.00 worth of NSW Railway Stamps and an order form for all Railway Stamp Issues from 1984 - 1994 at a special discount price.

As only 3000 phonecard packs have been produced, this will be one of the most limited of the custom card issues to date.

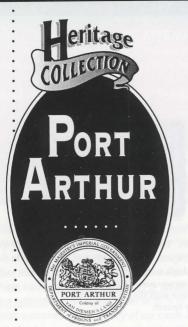
Early ordering from your local phonecard dealer or Sydney Stamp Centre is recommended.

# IT'S EASY TO ORDER NOW!

	rdney Stamp Centre, P O Box 638, Lane Cove, 2066, NSW, Australia. after hours: (02) 428 1259, Fax (02) 418 6862
☐ I am interested in your issue service. ☐ I collect the following countries:	☐ Yes, I would like a copy of your newsletter.
☐ I collect the following topics:	
Name (given):	Enclosed is □ cheque □ money order
Surname:	Please charge my credit card:
Address:	BANKCARD MASTERCARD VISA
Postcode	Bankcard MasterCard Visa
Phone (Bus) ( ) (Home) ( )	
Customer Number	
(Your customer number is above your name on the address label) Please remember all orders are covered by our money back guarantee.	Expiry DateSignature

# WHAT'S NEW AT

MID APRIL RELEASE



**PAY-TEL** 

Arthur was named after Lieutenant Governor George Arthur who established a penal settlement at this remote Tasmanian location in 1830. It was to last for 47 years. With strict discipline the British and Tasmanian Colonial Governments enforced a method of punishment as convicts transported from England laboured at Port Arthur and its outstations.

PayTel's Port Arthur phonecard release depicts the settlement as it is today. The associated numbered Collector's pack provides an historical background to the penal settlement and shows Port Arthur as it was!

# The Pay Tel

A newsy, informative regular newsletter of interest to all phonecard collectors - gives pictures and stories about all PayTel releases, User Group news, phonecard Editorial and more!

It's published bi-monthly and it's free!

If you are not on the "Collector" mailing list - complete the coupon and mail or fax it to PayTel.



PayTel Australia Pty. Ltd.
P.O. Box 456,
Blackburn, Victoria, 3130.
Phone: 877 0222
Fax: 877 9499
Australian Area Code: (03)
International
dialling prefix: +61 3

Please place my name on The PayTel Collector mailing list.

Name/Business Name \_\_\_\_\_

Street/P.O. Box \_\_\_\_\_

Suburb/Town \_\_\_\_

State — Post Code —

Country (other than Australia)-

# The Australasian Phonecard Monthly

APRIL 1995 - Vol. 3 No. 4

# **Managing Editor**

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### Publisher

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# Advertising Subscriptions

As Above

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### Print Post Approved PP245673/00013

DEADLINES - Full Colour	MAY	&	JUNE Issues
Full Colour	19th April		24th May
Black & White	20th April		25th May
Spot Colour	20th April		25th May
Classifieds	21st April		26th May

# **EDITORIAL**

The first 'big' phonecard fair (Sydney's International Phonecard Fair on 25-26 March) has been held. Whilst I was unable to attend (due to involvement in a cricket Grand Final) I understand that it was very well attended by collectors, both those of a long standing involvement as well as many new ones.

Comments from dealers indicate that whilst trade was brisk, the absence of speculators/investors, evident at previous fairs, was noticeable. This augers well for the collector as realistic market prices are maintained and the increase in price of phonecards and collector packs is steady and 'manageable'.

A large number of Custom cards were on display for the first time and I understand that a number of these were keenly sought. Comments I have received from both dealers and collectors, indicated that the theme and pricing structure of these issues made them both attractive and affordable.

A full report on the Fair will be forthcoming in the May issue of APM.

In the last issue of APM I posed the question as to what would 'happen' to the Telecom Custom Phonecards (and in particular the prefix numbers) which had been 'withdrawn' from issue after printing. I understand that these cards will not be issued by Telecom (as per their current policy re Custom cards) and that they will be shredded. I understand also, that it is unlikely that the prefix number allocated to these cards - be it only for a print run of 10,000 in each case - will not be re-allocated and 'used' by any other printing.

As most collectors are aware, the cards which presently fall within this category include the 'Bell Shakespeare Company', the 'David Adams' and the 'Endeavour' sets.

It appears almost certain also, that the 'One Australia Challenge' cards (9,000+ x 4) which were 'taken back' by Telecom, will also be shredded together with their packaging. Some 300-500 sets of these cards have been issued (and sold to collectors) which, if they remain as the sole number available, will obviously (unintentionally) become the rarest of all of Telecom's Phonecard issues.

As collectors are also now well aware, a number of Custom cards have been available for purchase at newsagencies (be it in limited locations) at face value. Soon to be additions to this list include the 'Animal Eyes' set - prefix numbers 564-567 (4 x \$50) and the 'Reflections of China' set - prefix numbers 611-615 (5 x \$5) - see December APM. Keep your eyes open when at newsagencies etc., as these cards are extremely attractive and of a limited print run, particulary the 'Animal Eyes'.

I have also had reports of a reasonably large number of the Australian Wildlife Fund's \$5 Koala cards being found (used) in a payphone booth (over a period of time) in Sydney. I understand however, that there has been no official release of these cards through general distribution and it may simply be someone using up 'excess stock'.

Such findings brings back the urge to again 'tramp the streets' and look in phoneboxes for used cards and to again 'hound' the local newsagent to view his cards in the hope of finding Custom card bargains.

**EDITOR** 

# Phonecards to feature at this year's Sydney Royal Easter Show

PacificNet, the specialist phonecard division of the International Numismatics Group, has undertaken perhaps the largest step towards introducing collectable phonecards to the public with the announcement of their display at this year's Sydney Royal Easter Show. The Show takes place from April 7 to April 18.

Already firmly established as Australia's premier international coin company, including exclusive Australian representation of the prestigious Canadian, French, United States and Austrian Mints, the International Numismaics Group has expanded into the phonecard market with their appointment as Australian Distributors for New Zealand Telecom and World-wide Distributors for Card Phone Australia.

The PacificNet display at the Royal Easter Show will be in keeping with the professional detail required of all serious participants. The custom-built stand will be in the Entertainment and Education Pavillion and will feature a huge range of phonecards from around the world including the Simpsons, Flintstones, Felix the Cat, Disney, Coca-Cola and Elvis Presley. Something for everyone.

Best of all, 'Australasian Phonecard Monthly' readers have the opportunity to collect one of just 3000 Official Royal Easter Show Phonecards simply by being one of the first 3000 people to bring the coupon on the adjoining page to the PacificNet stand at the Royal Easter Show. The card features "Sid the Bull" - the Show mascot.

This phonecard has been produced by Card Phone Australia who's attractive and topical issues are setting the pace for phonecard issues worldwide. Card Phone Australia will also have one of their telephones at the PacificNet stand should you wish to use your new acquisitions!

Even if you are not one of the first 3000, you may collect a free colour catalogue and enter your name in a competition to win Serial Number 0001 of the "Sid the Bull" phonecard.

It is heartening to see that some companies are prepared to invest both time and money in the development of our young hobby. The people at PacificNet and International Numismatics have a long term commitment to the expansion of the collectables market in general. Their two Sydney stores, in the Queen Victoria Building and at 83 York Street, provide an insight into their vast product range and level of expertise.

A trip to either of these stores or to the stand at the Royal Easter Show will certainly be a rewarding time for all collectors.

**Editor** 

# SHEEPSKIN WAREHOUSE

Wish to advise that LANOCREME Sample Packs with FREE phonecard have risen in price to \$60 each. However, the Phonecard packs will remain at the original price for now! For details, please send S.A.E. or visit shop at:

corner Duncan & Ann Streets, Fortitude Valley, Qld 4006 PO Box 267, Alderley, Qld. 4051 Fax/Phone (07) 252 2903 (7 days)

# For the wholesale supply of all your... Phonecard albums, sleeves, accessories & magnifier needs. We publish the "Collect Australian

Phonecards" Catalogue and distibute the following brands: Lighthouse, Cumberland, VST,

NBS and Seven Seas. Call Ian Pitt at:

LIGHTHOUSE PHILATELICS (AUST) PTY LTD 10 Bartley Street, Chippendale NSW 2008, Australia Police (O2) 698 5388 Fax: (O2) 698 5042



# ELVIS ....

# "THE ESSENTIAL COLLECTION" and PHONECARD

Around the world there have been many combination forms of packaging which include phonecards. We have seen phonecards in greeting cards, phonecards affixed to magazine covers, phonecards accompanying business cards and on 7 January 1994, the world saw its first combination phonecard and LP record with 'The World Of Elvis' by AmeriVox. This special release went on to receive in September 1994, the Award of Excellence prize at CardEx '94, the first annual international Phonecard Convention and Award Competition in Amsterdam.

Once again, AmeriVox has reached out to stretch beyond the ordinary into the realm of the unchartered. Also involving Elvis Presley, this time the pioneering step relates to the world's first combination Elvis phonecard and compact disc. AmeriVox and BMG Australia Limited (manufacturer and distributor of the complete Elvis record, compact disc and cassette catalogue) have signed an agreement to release a limited edition, initial run of 25,000 individually serially numbered copies of the blended set. This unusual package is the first in a limited series of compact disc/phonecard sets which will be issued by these manufacturing giants over the next few years and it will be released the week commencing 26 March 1995.

The special Elvis phonecard is known popularly as the 'security identification card' for Elvis and contains 1 unit of usable phone time in America. In 1993, AmeriVox issued a solo card that was pictorially very similar to this one, showing a face value of US \$10. Since then, AmeriVox and Brilliant Colour Cards have further developed already highly sophisticated printing systems which now turn out an even sharper and better defined graphic resolution on the front side of this card. In addition, on the back side there are differences in the printing and font elements as well as detailed information relating to the special circumstances of the issuance of this phonecard, half of the joint international product. As is true for most remote memory phonecards, this one contains a unique administration number and PIN (personal identification number) on the back.

The primary reason for selecting this particular card to accompany the compact disc is that more than any other of the 29 different Elvis phonecards in the AmeriVox catalogue, this one spotlights the essence of the man himself. We learn from a reading of Websters dictionary that essence is ".... the properties of attributes by means of which something can be placed in its proper class or identified as being what it is." With all of the vital statistics about Elvis that are printed as well as the photographs which appear on this card, we take in many such properties and attributes. Thus, we have a written and visual scan of the essential Elvis directly on the card. This focus blends with the recording and concert giant's musical essence which is on the compact disc.

Parelleling the above theme on each half of the package, the disc is titled "The Essential Collection" and consists of 28 songs which mirror the history and musical evolution of Elvis Presley. It begins with 'Heartbreak Hotel', ranges to 'Are You Lonesome Tonight', moves on to 'Return to Sender', continues with an 'American Trilogy' and finishes with 'Moody Blue'. This compact disc reflects the mood and themes which musically bring home the essence of Elvis' music for all fans and admirers. This unique disc will be released only in Australia as a special combination package. See page 8. for a colour reproduction of the front of the CD and the inside front depicting the phonecard.

The Essential Collection tandem provides a splendid package for both phonecard collectors/enthusiasts as well as collectors of the music of Elvis or of memorabilia associated with him. Australia was chosen to be the site for its international inauguration because of the strong affiliation with Elvis on the part of several million Aussies and because of the powerful success of the international launching of "The World Of Elvis'. That launch took place in Penrith at a day-long media event on 30 April 1994, where more than 2,000 Elvis followers participated. This Australian experience solidified for AmeriVox a deep feeling for and a commitment to remain active in Australia and led to the company's desire to one more time celebrate a major telecommunications achievement by introducing it to the world in Australia. This go around, one aspect of the first time product is manufactured in Australia so that both countries have been able to take part fully in the creation of the end product.

The distribution of 'The Essential Collection' package will be confined to Australia with the exception of 1,500 copies which will be made available to members of the AmeriVox Phonecard Collector's Club and the (AmeriVox) Elvis Presley Phonecard Club. The card will be sold only with this compact disc and as stated, and only in Australia. It will not be released by itself anywhere. The product is available throughout Australia in record or compact disc shops, designated fan club mail order systems and certain other retail outlets. For the interested collector of Elvis music or of Elvis phonecard products made by AmeriVox, there is an insert included about such information.

The completion of such a wonderfull product could not have taken place without Mr Mark Rhodes, the National Manager/Strategic Marketing for BMG Australia Limited and his unbending belief in this product and its merits. As well, AmeriVox owes deep appreciation to Mr Peter Harding, Special Consultant to BMG Australia Limited for his powerful and visionary input which enabled this project to be what it is and to extend to other realms about phonecards in Australia that soon will be made available to Elvis fans and phonecard collectors.

In line with the above appreciation, special thanks goes to Ms Kathy Young of Penrith, New South Wales, who, along with the author, helped open the doors to BMG Australia Limited, thereby allowing AmeriVox the opportunity to explore creative possibilities which led to the development of this world-first package.

Finally, the deepest thanks goes to Mr David Michael Eastis, Vice President of AmeriVox and Director of its Collector Division, without whose talent and unmatched genius this project would be average at best.

### Dr. Gary S. Felton

Elvis and Elvis Presley are registered trademarks of Elvis Presley Enterprises, Inc. Enterprises, Inc.







World Telecom Group, Inc.



# Gabriele's Phonecard Service

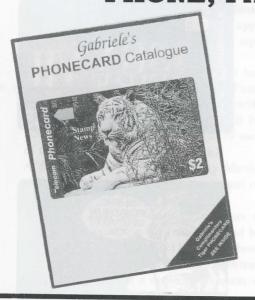
Suite C2, Mirvac Building, 160 Castlereagh Street, Sydney, NSW, 2000

PO Box A2, Sydney South, NSW, 2000, Australia. Phone or Fax (02) 283 1311





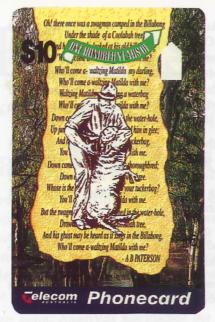
# SEND FOR OUR FREE COLOURED CATALOGUE/PRICE LIST PHONE, FAX OR WRITE TODAY



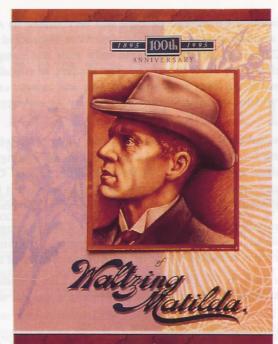
To:	Gabriele's Philatelic Service Pty Ltd
	PO Box A2, Sydney South, NSW 2000
	Diago formend to me a come of

Please forward to me a copy of your Free Catalogue/Price List

...... Postcode: ......

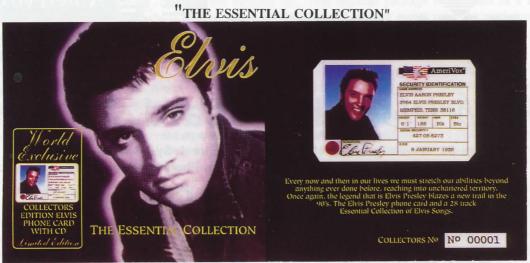


Above: \$10 Waltzing Matilda Right: Pack Cover





# **ELVIS PRESLEY**





Left: 'Mickey & Minnie'

0.50 1.00 1.150 2.20 2.20 3.20 4.00 4.50 5.00 Phonecard LAKE BURLEY GRIFFIN . MARCH 12 1995

Above: 'Skyfire' Below: 'Pop Art'



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# **AUSTRALIAN NEWS UPDATE**

### **TELECOM AUSTRALIA**

### 'Waltzing Matilda'

As reported in the February issue of APM, Note Printing Australia (a division of the Reserve Bank Of Australia) and Telecom Australia have joined forces to bring collectors a joint Phonecard and banknote Portfolio. The Portfolio is issued to commemorate the centenary of the famous bush ballard "Waltzing Matilda" written by AB (Banjo) Paterson.

The \$10 note features Paterson and incorporates in its design the "Waltzing Matida" logo which also features the sheet music written in 1895. Special serial numbers with the prefix "WM 95" have been used on the notes for these Portfolios.

The commemorative Phonecard has been specially designed, with an image of a 'swagman' set in front of the words to Waltzing Matilda (see opposite page).

The first 1,000 in each note and Phonecard series will carry matching red serial numbers with the next 4,000 carrying matching blue serial numbers. Each matching set - one \$10 note and one \$10 Phonecard - will be available in Premium (red numbers) and Deluxe (blue numbers) portfolio packs.

The No. 1 Waltzing Matilda centenary Portfolio will be auctioned by Noble Numismatics in Lot No. 2637 at 2.30pm on 30 March 1995. The auction will be held at the Sheraton Hotel, Sydney in the James Cook Room on the fifth floor. The proceeds will go to the Noweyung Centre for Handicapped Children.

The remaining sets will be available from both the Phonecard Collector Service and Note Printing Australia. Portfolios will be allocated to members of the Phonecard Collector Service via a ballot conducted by Price Waterhouse. Special application forms and envelopes are available in the current issue of the Bulletin. This is the first time the Phonecard portfolios have not been issued on a first come first served basis, meaning that anyone sending in an application form before 12 May 1995, will have an equal chance af acquiring this exclusive release.

The Portfolios have been allocated in batches of 100, with 000001 - 000100 going to Note Printing Australia and 000101 - 000200 to Telecom Australia and so on. In other words, each organisation will be distributing 500 of the Premium Portfolios (\$195 each) and 2,000 of the Deluxe Portfolios (\$95 each).

A further 50,000 of the Waltzing Matilda Phonecard will be available through the usual retail outlets.

### 'Local Legends'

The eight state and territory winners of the Local Legends Competition (to recognise and honour people working in the community) have now been announced. The eight winners have had their portraits taken and these will appear on a series of \$5 cards which will be released nationally in May.

The eight 'Legends' are:

Zillah Jones from Tasmania

Jenny Butt from the Australian Capital Territory

Maurice Corcoran from South Australia

Maureen Macey from Queensland

Colin James from Victoria

Frederick Frank from Western Australia

Phillys Cascun Hannah from New South Wales

Carolyn Murrell from the Northern Territory

ADVERTISING PHONECARDS

### Bookmuncher

The final card in the Bokmuncher series (the \$20 card) is now in shops and is also available for sale from the Phonecard Collector Service (see opposite page).

### **Beagle Brothers**

This company (which previously released the 1210 Steam Train card) has produced a series of both Advertising and Custom cards featuring the Skyfire (see opposite page).

Further information on this card is available by ringing (06) 239 2024.

### 'Give Someone a Buzz'

Did you know that seven out of ten phone calls made from payphones are for social reasons and impulsive, contradicting the general belief that payphones are only used in emergencies?

To encourage social calls, Telecom Payphone Services have launched a colourful advertising campaign to promote payphones and Phonecard as the preferred method of payment.

This campaign features advertising on buses, including seven superbuses which will be painted entirely with bright, stunning images of payphones in the style of **Pop Art**. At the same time, a Phonecard will be released for general distribution which features the same colourful message (see opposite page).

The Phonecard series will be released in March/April and cards come in \$2, \$5, \$10 and \$20 denominations. The \$2 card will be packaged by the Phonecard Collector Service and given to collectors as a gift when they purchase the \$5, \$10 and \$20 cards in the series. These cards will be available through the may issue of Telecom's Bulletin

Thanks to Payphone Service's "Phonecard Network" and to the Phonecard Collector Service for information on the Pop Art series -Ed.

# CUSTOM PHONECARDS Limited Edition Phonecards

5,000 (\$20) cards have been produced which feature an image of World 500cc motorbike champion Michael Doohan racing on his motorcycle (note advert inside back cover of this issue).

### The Bridge

The Bridge has produced 10,000 (\$5) cards featuring Mickey Mouse and Minnie Mouse on a piano (see opposite page and pages 16 &17).

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### **Phone-Art Services Pty Ltd**

Jacob Lay from Phone-Art Services advises that the Cyclone Tracey pack and two cards are now availble for purchase. All orders are being currently sent out. For further information contact Jacb Lay on:

Phone (089) 453 922 Fax: (089) 454 986

or by writing to GPO Box 3383, Darwin, NT 0801.

### Smith's Snackfoods

This company is producing a \$2 card featuring the Gobbledock. This card will not be for sale and will be for promotional purposes only. As such, it will be elusive to collectors and will appreciate in value.

### SYDNEY STAMP CENTRE

Michael Hudson advises that he has received the second series of the TNT Monorail cards (see page 9). For further information please contact Michael on (02) 231 4583.

## WINNER BLACK OPAL PENDANT

The winner of the Black Opal Pendant offered by Australian Phonecard Collectables and drawn on 10 January 1995, was:-

David McKinley of Maribyrnong, Victoria.

### **NORFOLK ISLAND**

Further to the update on Norfolk Island phonecards in last months issue of APM, further interesting information has been provided by Brian Check from Norfolk Island.

He advises that "there are only three card phones on the Island at present, one of which is at the airport terminal and is available only for a limited time most days. The other two are in the Telecom office and are available 24 hours a day".

As Norfolk Island phonecards can only be used in these three phones (whilst manufactured by Telsta they cannot be used in Australian payphones) "therefore there are at this stage only three phones in the world that can use these cards".

"As local calls are free, cards are used on international calls only and the cheapest of these is to Australia at \$1.50 per minute. Consequently, multi-hole \$5 cards are fairly rare and one-hole \$10 cards more common than multi-hole. The \$20 cards are more evenly spread but not many cards of any denomination have more than two holes".

Norfolk Island Video and Music are selling used cards at 75% of face value, both one and multi hole. Anyone interested in purchasing either used or mint cards or the packs, can contact Sherryl or Brian Check as follows:

PO Box 558

Norfolk Island, 2899. Phone: 672 3 22979 or 22792 Fax: 672 3 229

### FORTHCOMING SHOWS

### EDLINS OF CANBERRA - 22/23 APRIL

Ed Cummings advises that Edlins' next Coin, Phonecard, Stamp and Banknote show is being held in Brisbane at Lennon's Hotel which has its main entrance facing the Queen Street Mall.

The Show will be open to the public from 10.00am to 6.00pm both days.

Ed also advises that the new Brisbane Casino opens its doors on Wednesday 5 April. For those of you that like a 'small' wager special accommodation rates can be obtained at the new Casino Hotel. The Casino is located opposite the Queen Street Mall (3 minutes from Lennons Hotel and Roxbury's Auction).

Bob Innes from Roxbury's Auction House is holding a major Auction of some 1800 to 2000 lots at Lennons Hotel on Friday 21st of April. Phonecards are included in the Auction.

For further information in relation to this, the second Show of the year for the National Coin and Stamp Shows, contact Ed Cummings at Edlins of Canberra on (06) 258 6845 or fax (06) 259 2316.

## The Deaf Community Use Phonecard Too!

Up until recently, the deaf, hearing and speech impaired community could not use a payphone, ley alone a Phonecard. But that has changed. Last year, Telecom Payphone Services installed 20 Payphone Teletypewriters (TTY) across Australia.

The payphone TTY is a normal Phonecard Express payphone (accepts Phonecard only) and may be used by the general public, yet when a call is connected to another business or residential teletypewriter, a drawer located underneath the payphone opens up to reveal a keyboard and display screen.

The caller then types and receives a written conversation. Through Phonecard technology, a deaf, hearing or speech impaired person can now make a call while they are out and about.

# **JOHN THOMAS**

PO BOX 428, ROSEBUD VIC 3939

**Payment With Order NO Credit Cards** 

# THIS MONTHS SPECIALS

## TELECOM AUSTRALIA PACKS

Australia Day '93 \$33.00 Indigenous People \$39.00 Landscape '93 \$39.00 Endangered Species '94 \$50.00 Australia Day '95 \$10.50

## CUSTOM CARD PACKS

Disney

\$25.00

Postage Extra \$4.00 per 3 Packs
For Other Specials Send 45c Stamp For List



# **April 1995**

Dear Collector.

As advised last month, all surplus Pack A (\$5, \$10, 30) have now been shredded resulting in 1453 only Pack A in circulation. Pack B (\$50) sold out and so 1000 only are in circulation. (Of course there will be no reprints.) If you require Pack A or B please contact your Dealer as only Christmas 1994 Pack C and loose cards are now available from Payphonics (always at issue price).

Craig M Hamilton Managing Director - Payphonics

PLEASE SEND MF:

PAYMENT DETAILS:

DELIVER CARDS To:

Collector Packs:	Price (a) Qu		antity (b)		Amount (a x b)		
First Issue Pack A (P1 P2 P3) OFF SALE 28Feb95		OFF SALE		OFF SALE		OFF SALE	
First Issue Pack B (P4) SOLD OUT		SOLD OUT		SOLD OUT		SOLD OUT	
Christmas 1994 Pack C (P2-6)		\$16			units	\$	
Individual Cards:							
P1 First Issue		\$5			units	\$	
P2 First Issue		\$10			units	\$	
P3 First Issue		\$30			units	\$	
P4 First Issue		\$50			units	\$	
P2-6 Christmas 1994		\$10			units	\$	
Postage, packaging and insurance :				Cards/Packs Total Cost		\$	
Orders greater than \$100 - free of charge Orders less than \$100 - add \$3 Overseas - \$9 for each 200 cards or part thereof				Add Post, P	\$		
				Amount F	Payable (c)	\$	
Post This Order with Payment by	Post or Fax	This Order with		to District			
Money Order	Payment by	Payment by Credit Card type (tick)		Bankcard	Visa	Master	card
Bank or Personal Cheque, or	Card Number	r:					
ACN 065 493 594	Expiry Date: Name on Ca						
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Collector Packs

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# CardEx 95

# MAASTRICHT, THE NETHERLANDS, 13-17 SEPTEMBER 1995

# CardEx 94 an Overwhelming Success...... See What's in Store for 95!

CardEx 94 was hailed a great success from both an exhibition and conference point of view. The press coverage that followed the event confirmed that CardEx was well and truly on the map with highlights of the exhibition included in prime spots on Dutch national television.

The change in venue from the RAI to the Maastricht Exhibition and Congress Centre (MECC) in Maastricht, the Netherlands, has been made for a number of reasons. Lying at the cross-roads of cultures and languages, Maastricht is easily accessible by most European motorways and raul links and benefits from a modern infrastructure. It is a beautiful, historic and cosmopolitan city within easy reach of Germany, Belgium, France and most mainland European nations.

The MECC is one of Europe's finest convention centres. The modern complex is superbly designed offering high tech conference and exhibition facilities adjacent to each other. The marbelled concourses, shopping and catering facilities combined with ample parking and easy public transport to all areas of the city and the continent, as well as the superb adjoining 4 star hotel, make it easy to see why so many international organisers choose the MECC to host their events.

The city of Maastricht is one of the oldest in the Netherlands dating back to Roman times. A thriving centre of the ceramics industry, the city was the site of the famous Treaty of Maastricht which in 1991 brought government ministers from all over Europe for the treaty summit. The city itself has many historical monuments and buildings of great character and interest. The centre is built around two squares that offer an abundance of bars and bistros and the narrow streets offer exquisite European and regional attractions.

CardEx 95 will have plenty to offer - something for everyone with an interest in the telephone card industry.

- . A longer two-day conference with the delegate price being kept the same as CardEx 94. Listen and debate with the industry's international experts. Exhibition space is available outside the auditorium creating an unrivalled opportunity to directly address the conference delegates.
- . A two and a half day exhibition a great opportunity to meet international telecoms, dealers, manufacturers, collectors clubs etc, all gathered under the same roof. At CardEx 94, forty two specially produced telephone cards were available to be collected. CardEx 95 promises to offer collectors the chance to amass this years multitude of specially produced cards.
- . CardEx 95 Gala Awards Dinner to be held at the magnificent Chateau Neercanne set in the Rasberg Hills on the Dutch/Belgian border. The Awards winners will be announced and presented with their trophies, this will be followed by a cabaret which will continue into the early hours.
- . A World Card Auction of unusual and rare telephone cards.

Other features of the CardEx 95 event will be the Dr. Hiscocks Grilling Session on the ITC exhibition stand where Dr. Hiscocks will hold 'surgery' and will answer questions about phonecards.

If you are a collector, dealer, manufacturer, telecom or publisher then CardEx 95 is an absolute must to attend!

Further updates will appear in each month's edition of The Australasian Phonecard Monthly in relation to CardEX 95 - Ed.





# Telephone Cards Magazine

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Telecom Australia



MAASTRICHT, THE NETHERLANDS 13-17 SEPTEMBER 1995

The world's only international exhibition, conference and awards dedicated to the telephone card industry. A must for all Telecoms, manufacturers, dealers and collectors the world over.

After the great success of CardEx 94 in Amsterdam, CardEx 95 moves to Maastricht and will attract even more exhibitors, conference delegates and visitors worldwide. This is an event not to be missed!

Look out for the exclusive CardEx 95 telephone cards issued at the convention!

"A must for all telephone card enthusiasts!" Telkom South Africa

Make sure you are a part of the world's greatest telephone card convention.



(Please tick box)  ☐ I would like to subscribe to International Telephone Cards Magazine. Please st.	art my 12 issue subscription from the next edition.
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MINT CARDS	, ,	Olympic Games		Telecom Collec
Geelong		\$5 Willy 1st print	\$40	Tasmania
\$6 Reach to Rescue	\$12	\$20 Marathon 1st print	\$60	Australia Day '92
South Australia		Generics		\$1.50 Christmas E
Complete set (6)	\$290	\$2 Logo 3rd print	\$30	Australia Day '94
\$2 Vineyard 1st print	\$28	\$2 Logo 4th print	\$15	Endangered Specie
\$5 Grand Prix 1st print	\$35	\$2 Logo 5th print	\$6	Landscape '94
\$5 Flinders Ranges	\$35	\$2 Logo 7th print	\$5	Commonwealth G
\$10 Kangaroo Island	\$60	\$2 Logo 8th print	\$5	Other P
\$20 Adelaide 1st print	\$140	\$5 Logo 1st print	\$30	Ettamogah Pub an
\$5 500th Grand Prix	\$40	\$20 Logo	\$60	Payphonics A
Queensland		Telecom Advertising		Payphonics B
\$5 Gold Coast	\$15	\$5 Messages	\$15	South Africa Big 5
\$5 Great Barrier Reef	\$15	\$5 Snag	\$15	
Victoria		\$10 Volume	\$20	N
\$5 Melbourne 1st print	\$15	\$20 Bats 2nd print	\$75	LOW PRIC
\$5 River Murray	\$15	Christmas Island		CLEAR ODD
\$10 Grampians 2nd print	\$70	Scenes (2) 1st print	\$50	BROKEN
Western Australia		Geneva		
\$2 Perth	\$15	\$5 Koala	\$150	REDUCE S
A.C.T.		TELECOM COLLECTOR 1		F
\$5 Questacon	\$12	Geelong	\$175	FOR ORDER
New South Wales		\$5 Grand Prix	\$60	PLEASE ADD
\$20 Taronga Zoo	\$50	\$5 Generic	\$80	
Tasmania		Queensland	\$240	FOR LOOSE C
\$2 Cradle Mountain	\$30	New South Wales	\$325	PA
Red Cross		Western Australia	\$60	PAYM
\$2 Health 1st print	\$12	Australian Capital Territory	\$175	CHEQUE/M
\$2 Health 2nd print	\$20	Northern Territory	\$50	CHEQUE/M

Telecom Collector Packs con	nt
Tasmania	\$50
Australia Day '92	\$80
\$1.50 Christmas Bird Choir	\$120
Australia Day '94	\$40
Endangered Species '94	\$50
Landscape '94	\$65
Commonwealth Games	\$40
Other Packs	
Ettamogah Pub and card	\$45
Payphonics A	\$65
Payphonics B	\$80
South Africa Big 5	\$300

NOTE:
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BROKEN UP SETS TO
REDUCE SOME STOCK
ETC.

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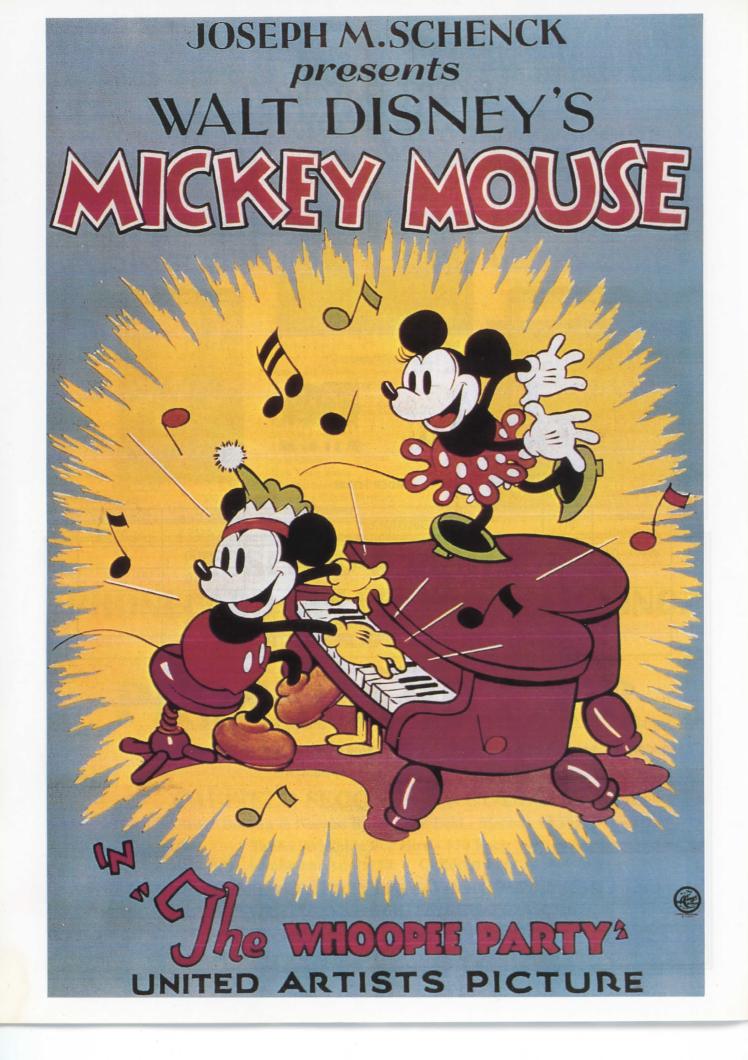
Order number	Qty	Description	Unit Price in AUS \$	Total Price in AUS\$
WWII-01		5 card set	75.00	
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# Disney's 'The Whoopee Party'

Next Disney issue predicted to be complete sellout (again)

The first issue of Disney phonecards, Mickey and Donald Downunder, was almost certainly the most successful issue of 1994. It was believed to be the only Custom card sell out in 1994 and every set available for sale was sold before it was printed!

So, when the licensee for Disney cards in Australia, Philip Jones of Melbourne, claims the next issue will be more popular than the first, one can only wonder what the demand will be like. According to Jones there are a number of reasons to support his confident prediction. The first is that the new issue is the first in a new, long running thematic series so this is the chance to be in at the very beginning.

The second reason is that the next issue features 'classic Mickey' designs, so they will be of immense appeal to general collectors of Disney items. Given that there are many hundreds of thousands of Disney collectors around the world, Australian phonecard collectors will inevitably have a tough time finding the collector sets. Australian phonecard collectors will have to compete with general 'Disneyana' collectors to find the cards.

Last but not least, the first issue will come with a bonus A2 copy of the original cartoon poster. As the poster alone is probably worth the price of the complete pack, the next issue offers excellent value.

Even the fact that the phonecard market is a bit depressed at the moment is seen to work in favour of the next Disney issue. Jones feels that phonecard collecting is a bit like investing in stocks and shares and, in uncertain times, "you should stick with the safer investments, the 'solid' collectables with the broadest possible collector base". In this respect, Disney cards can be compared to shares in BHP and "perhaps only Coke comes close to Disney as the world's most popular collectable", according to Jones.

# The Card Designs

Each card design in the next series is based on classic cartoon poster designs of the 1930s and 1940s. The posters form a wonderful series which reflect the development of Mickey across the decades, from Steamboat Willie in 1928 to his later animated classics in the late 40s and early 50s.

The next issue which is the first in the new 'animated classics' series, features Mickey Mouse and Minnie Mouse in a scene from 'The Whoopee Party' made in 1932. The single \$5 card included in the pack shows Mickey and Minnie dancing on a piano and is delightful, an instant 'classic collectable'. The card itself is set in a 4 page A4 folder showing the entire original poster used to promote 'The Whoopee Party' in 1932.

The original posters, if you could ever find one, would be worth enormous sums of money. So, the fact that an exact A2 replica of the poster is included with the next issue as a bonus item at no extra cost, means the pack is remarkable value. For many collectors the poster may well be worth more than the card and the folder.

The price to collectors is again expected to be in the \$25-27 price range, including the poster. The collector sets are expected to be released in late April but if you want one you should try to secure one straight away. Remember, the first issue sold out before it was printed!

Editor

# **CLASSIFIEDS**

CF	<b>CHRISTMAS ISLAND</b>			<u>Multi</u>	
Series 1 Trial Earth & Satellite set (2) \$225 \$185					
Series 2	384, 385	set (2)	\$40	\$30	
Series 3	435, 436	set (2)	\$40	\$30	
Series 4	517, 518	set (2)	\$40	\$30	
Series 5	553, 563	set (2)	\$40	\$30	
All of t	he above are of go	ood quality a	nd unm	arked.	
T	he above are also	available in	quantity		
	Inverted Swan m	int cards - \$1	5		
1	Vicotinell cards, S	eries 1 & 2 a	vailable	;	
Cam	Cambodia \$50 Laos used, Series 2 \$20 & \$50				
as well as \$2 and \$5 cards					
	Rwanda used \$20	and \$50 ava	ailable		
Aust.	ACT Telecom To	wer 1 Hole	\$45 Mul	lti \$25	
Lar	ge Range of Over	seas Cards in	Stock 7	Гоо	
Plast	ic Pockets to Hold	d Cards ONL	Y \$2 pe	er 100	
Also, naturally, we have many more cards					
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		Total	\$	Address:
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# **TELECOM ISSUES 1994**

# A simplified checklist in serial batch order

Stop tearing your hair out fretting over those missing prefixes! Here's a list of the known print runs of all Telecom Australia and Telstra issues for 1994.

Cards are described by denomination and the set to which they belong, except where this would cause confusion. Where different print runs from one issue have consecutive serials, these are listed on one line. Their denominations are listed in corresponding order, with the note "(x cards)." Where two or more designs were in one print run (\$5 Landscapes, Commonwealth Games and Life Saving), this is noted as "(x designs)." Print runs over more than one prefix are indicated by a hyphen ("-"), and discrete print runs are separated by a comma (","). Read left to right across the page.

**Prefix Range: Description** 

362: \$10 Tourist generic

364-366: \$5 Australia Day

369: \$5 Australia Day

371-375: \$5 Dinosaurs

377, 378: \$5, \$10 Dinosaurs - LE (2 cards)

381: \$20 Dinosaurs - LE

384, 385: \$10, \$20 Christmas Island (2 cards - Cove & Crabs)

386, 387: \$5 Tourist generic (Testing material: effectively Empty)

388, 389, 390, 391: \$5 Year of the Dog (4 cards)

396: \$10 Tourist generic

399, 400: \$20 Dinosaurs (2 print runs)

402-405: \$5 Endangered Species

407: \$10 Dinosaurs

409, 410, 411: \$5, \$10, \$20 Endangered Species - LE (3 cards)

412: \$5 Custom: Swissh

414-417: Believed Empty

418: US\$20 Rwanda: Communications Satellite

427-428: \$5 Tourist generic

429-430, 431-432: \$5, \$10 Endangered Species (2 cards)

433, 434: \$2 Custom: Rentlo (2 cards) Reputedly, 434 issue imminent

435, 436: \$10, \$20 Christmas Island (2 cards - Cove & Crabs)

437, 438, 439, 440: \$5 Year of the Dog (4 cards)

441, 442, 443, 444, 445: \$5 Landscapes - LE (5 cards)

453: \$10 Custom: AWF (Duck)

455: \$2 Custom: Phonecard Collector

472-476: \$10 Sydney Dance Company

477-502: Believed to represent unnumbered \$4 Social Security

503-510: \$5 Commonwealth Games (2 designs)

514, 515, 516: \$5, \$5, \$10 Commonwealth Games - LE (3 cards)

517, 518: \$10, \$20 Christmas Island (2 cards - Cove & Crabs)

519: US\$20 Cambodia: Temple

521, 522, 523: \$5 Custom: Opera House (3 cards)

525: \$2 Custom: AFL (Ablett) (First 9,400 Serials)

525: \$2 Custom: AFL (Ablett Variety) (last 600 Serials)

526-527: \$20 Landscapes

**529-536:** \$5 Life Saving (2 designs)

541-543: Empty

545: \$2 Custom: Victoria Stamp Traders

547: \$20 Custom: Museum of Contemporary Art

**Prefix Range: Description** 

363: \$5 Environment

367, 368: \$20, \$10 Tourist generic (2 cards)

370: \$5 Australia Day - LE 376: \$5 Tourist generic

379-380: \$10 Dinosaurs

382, 383: \$5 Custom: Tamworth (2 cards)

392-395: \$5 Dinosaurs

**397-398:** \$10 Dinosaurs

401: \$5 Tourist generic

406: \$10 Tourist generic

408: \$20 Endangered Species

413: US\$2 Cambodia: Temple Dancer

418: US\$5 Cambodia: Communications Satellite

419: \$5 Tourist generic

420-422, 423-425, 426: \$5, \$10, \$20 Endangered Species (3 cards)

446, 447: \$10, \$20 Landscapes - LE (2 cards)

458-461, 462-463: \$10, \$20 Landscapes (2 cards)

511-513: \$10 Commonwealth Games

448-452: \$5 Landscapes (5 designs)

454: \$5 Custom: Steam Loco 1210

464-471: \$5 Ballet & Dance (2 designs)

456-457: \$20 Australian Ballet

520: US\$50 Rwanda: Planet Earth 524: \$5 Custom: AWF (Koala)

528: \$5 Custom: Ettamogah Pub

537-539, 540: \$10, \$20 Life Saving (2 cards)

544: \$2 Custom: Albury High School

546: \$2 Custom: Nicotinell #1

548: \$5 Custom: Telecom Corporate. Only a small percentage released to date - most stocks still held by Telecom. Watch for a promotion!  549, 550, 551: \$2 Custom: AFL (3 cards)  553: \$2 Christmas Island Golf Course  553: \$5 Christmas Island Golf Course  554, 555, 556: \$5, \$10, \$20 Norfolk Island  558: 559, \$60, \$61, 562: \$50, \$2, \$5, \$10, \$20 Custom: Apollo II (5 cards)  568: Empty  569, 570, \$71: \$5, \$5, \$10 Custom: Rally Australia (3 cards)  572: \$5 Bookmuncher  573-577: \$5 Life Saving (2 designs)  573: \$75: \$5, \$10, \$20 Christmas (3 cards)  586: \$87, \$88: \$5, \$10, \$20 Christmas - LE (3 cards)  586: \$87, \$88: \$5, \$10, \$20 Christmas - LE (3 cards)  586: \$87, \$88: \$5, \$10, \$20 Christmas - LE (3 cards)  586: \$87, \$88: \$5, \$10, \$20 Christmas - LE (3 cards)  586: \$87, \$88: \$5, \$10, \$20 Christmas - LE (3 cards)  587: \$5 Custom: Disney (2 cards)  608: \$10 Life Saving  608: \$10 Life Saving  610: 612, 613, 614, 615: \$5 Custom: Chinese themes  611, 612, 613, 614, 615: \$5 Custom: Chinese themes  611, 612, 613, 614, 615: \$5 Custom: Chinese themes  6120: \$2 Custom: White Tiger  624: \$10 Custom: Black Opal  626-627: Believed Empty  627: \$2 Custom: Fingal PO  628: \$5 Australian Newsagents  640: \$2 Custom: Fingal PO  628: \$5 Australian Newsagents  641: \$2 Custom: Coke (2 cards)  644: \$10 Custom: Dila-a-Box  644: \$2 Custom: Coke (2 cards)  645: \$2 Custom: Wictorian Stamp Traders reprint  655: \$2 Custom: Wictorian Stamp Traders reprint  656: \$2 Custom: Wictorian Stamp Traders reprint  657: \$2 Custom: Summertime #1  658: \$2 Custom: Summertime #2  660: \$2 Custom: Summertime #2  671: \$2 Custom: Summertime #2  672: \$2 Custom: Summertime #2  673: \$2 Custom: Summertime #2  674: \$2 Custom: Summertime #2  675: \$2 Custom: Summertime #2  676: \$2 Custom: Summertime #2  677: \$2 Custom: Summertime #2  679: \$2 Custom: Thirlmere Railway #2  680, 681 \$93, \$94: \$2 Custom: NPWS (15 cards)  695-697, 698-699, 700-701: \$5, \$10, \$20 Christmas (3 cards)  679: \$2 Custom: Thirlmere Railway #2  680, 681 \$93, \$94: \$2 Custom: NPWS (15 cards)  695	549. 65 C	1 1, 1, 1, 211 111 m1
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578-581, 582-584, 585: \$5, \$10, \$20 Christmas (3 cards) 586, 587, 588: \$5, \$10, \$20 Christmas - LE (3 cards) 590: \$5 Cardex Amsterdam 591, \$55 Custom: Courage Under Fire (2 cards) 594, 595: \$5 Custom: Disney (2 cards) 598, 599: \$2 Custom: Disney (2 cards) 608: \$10 Life Saving 608: \$10 Life Saving 611, 612, 613, 614, 615: \$5 Custom: Chinese themes 616, 617, 618, 619: \$5, \$5, \$10, \$10 Custom: one Australia Challenge (4 cards) 620: \$2 Custom: White Tiger 621-623: Believed Empty 622: \$2 Custom: Spies Hecker (3 cards) 631, 632, 633: \$10, \$20, \$50 Custom: Chinese themes 634, 637, 638: \$10, \$20 Christmas (2 cards) 634-637, 638: \$10, \$20 Christmas (2 cards) 644, 645: \$2 Custom: Coke (2 cards) 644, 645: \$2 Custom: Coke (2 cards) 644, 645: \$2 Custom: Dial-a-Box 651: \$2 Custom: Victorian Stamp Traders reprint 652: \$2 Custom: Nicotinell #2 647: \$2 Custom: Victorian Stamp Traders reprint 653-655: Believed Empty 660: \$2 Custom: Australasian Phonecard Distribution 651: \$2 Custom: Victorian Stamp Traders reprint 652: \$2 Custom: Michael Lynagh 661, 662, 663, 664: \$10, \$20, \$5, \$5 Life Saving - LE (4 cards) 665: Believed Empty 666, 667: \$5, \$2 Custom: Thirlmere Railway #1 667: \$2 Custom: Summertime #2 672: \$2 Custom: Thirlmere Railway #2 668, 669, 670: \$2 Custom: NPWS (15 cards) 679: \$2 Custom: Thirlmere Railway #2 680, [681 693], 694: \$2 Custom: NPWS (15 cards) 695-697, 698-699, 700-701: \$5, \$10, \$20 Christmas (3 cards) Custom, International and Limited Edition ("LE") issues are indicated in bold. The compiler would like to hear of any issues "Believed Empty" which collectors have sighted (please send photocopy).		273. Obus Camodala. Temple complex
586, 587, 588: \$5, \$10, \$20 Christmas - LE (3 cards) 590: \$5 Cardex Amsterdam 591: \$50; \$5 Custom: Courage Under Fire (2 cards) 594, 595: \$5 Custom: Disney (2 cards) 596, 597: \$2 Custom: Spies Hecker (3 cards) 598, 599: \$2 Custom: Disney (2 cards) 600: \$2 Custom: Sheepskin Warehouse 601-602: \$5 Life Saving (2 designs) 608: \$10 Life Saving 611, 612, 613, 614, 615: \$5 Custom: Chinese themes 616, 617, 618, 619: \$5, \$5, \$10, \$10 Custom: one Australia Challenge (4 cards) 620: \$2 Custom: White Tiger 621-623: Believed Empty 624: \$10 Custom: Black Opal 626-627: Believed Empty 629, 630: \$10, \$20 Christmas (2 cards) 631, 632, 633: \$10, \$20 Christmas (2 cards) 631, 632, 633: \$10, \$20 Christmas (2 cards) 634-637, 638: \$10, \$20 Christmas (2 cards) 644: \$2 Custom: Nicotinell #2 647: \$2 Custom: Summertime #1 649: \$2 Custom: Dial-a-Box 650: \$2 Custom: Nicotinell #2 647: \$2 Custom: Dial-a-Box 651: \$2 Custom: Dial-a-Box 652: \$2 Custom: Australaian Phonecard Monthly 653-655: Believed Empty 665: \$20 Custom: Michael Lynagh 661, 662, 663, 664: \$10, \$20, \$5, \$5 Life Saving - LE (4 cards) 665: Believed Empty 660: \$2 Custom: Michael Lynagh 661: \$2 Custom: Summertime #2 672: \$2 Custom: Summertime #2 673-678: Believed Empty 673-678: Believed Empty 674: \$2 Custom: Summertime #2 675-678: Believed Empty 677-678: Believed Empty 678-699-709-701: \$5, \$10, \$20 Christmas (3 cards) Custom, International and Limited Edition ("LE") issues are indicated in bold. The compiler would like to hear of any issues "Believed Empty" which collectors have sighted (please send photocopy).		
590; \$5 Cardex Amsterdam 594, 595; \$5 Custom: Courage Under Fire (2 cards) 596, 597; \$2 Custom: Zoos (2 cards) 598, 599; \$2 Custom: Disney (2 cards) 600; \$50; \$57; \$2 Custom: Sheepskin Warehouse 601-602; \$5 Life Saving (2 designs) 608; \$10 Life Saving 609, 610; \$10, \$20 Christmas 608; \$10 Life Saving 610, 613, 614, 615; \$5 Custom: Chinese themes 616, 617, 618, 619; \$5, \$5, \$10, \$10 Custom: one Australia Challenge (4 cards) 620; \$2 Custom: White Tiger 624; \$10 Custom: Black Opal 625; \$2 Custom: Fingal PO 626-627; Believed Empty 628; \$5 Australian Newsagents 629, 630; \$10, \$20 Christmas (2 cards) 631, 632, 633; \$10, \$20 Christmas (2 cards) 631, 632, 633; \$10, \$20 Christmas (2 cards) 640-642; \$5 Australian Newsagents 643-637, 638; \$10, \$20 Christmas (2 cards) 640-642; \$5 Lustom: Coke (2 cards) 640-642; \$5 Lustom: Summertime #1 643; \$2 Custom: Summertime #1 644; \$2 Custom: Summertime #1 645; \$2 Custom: Victorian Stamp Traders reprint 650; \$2 Custom: Australasian Phonecard Monthly 653-655; Believed Empty 660; \$2 Custom: Michael Lynagh 661, 662, 663, 664; \$10, \$20, \$5, \$5 Life Saving - LE (4 cards) 665; Believed Empty 660; \$2 Custom: Thirlmere Railway #2 667-678; Believed Empty 673-678; Believed Empty 679; \$2 Custom: Taubmans/BBC 679; \$2 Custom: Thirlmere Railway #2 680, [681 693], 694; \$2 Custom: NPWS (15 cards) 695-697, 698-699, 700-701; \$5, \$10, \$20 Christmas (3 cards) Custom, International and Limited Edition ("LE") issues are indicated in bold. The compiler would like to hear of any issues "Believed Empty" which collectors have sighted (please send photocopy).		580. \$5 Custom: Inverted Swan
594, 595: \$5 Custom: Courage Under Fire (2 cards) 598, 599: \$2 Custom: Disney (2 cards) 600: \$2 Custom: Sheepskin Warehouse 601-602: \$5 Life Saving (2 designs) 608: \$10 Life Saving 609, 610: \$10, \$20 Christmas (2 cards) 611, 612, 613, 614, 615: \$5 Custom: Chinese themes 616, 617, 618, 619: \$5, \$5, \$10, \$10 Custom: one Australia Challenge (4 cards) 620: \$2 Custom: White Tiger 624: \$10 Custom: Black Opal 625: \$2 Custom: Fingal PO 626-627: Believed Empty 628: \$5 Australian Newsagents 629, 630: \$10, \$20 Christmas (2 cards) 631, 632, 633: \$10, \$20 Christmas (2 cards) 634-637, 638: \$10, \$20 Christmas (2 cards) 640-642: \$5 Australian Newsagents 643-637, 638: \$10, \$20 Christmas (2 cards) 644-642: \$5 Australian Newsagents 645: \$2 Custom: Emu Export 644, 645: \$2 Custom: Coke (2 cards) 646: \$2 Custom: Nicotinell #2 647: \$2 Custom: Summertime #1 648: \$2 Custom: Thirlmere Railway #1 651: \$2 Custom: Dial-a-Box 651: \$2 Custom: Nicotinell #2 652: \$2 Custom: Michael Lynagh 661: \$62, 663, 664: \$10, \$20, \$5, \$5 Life Saving - LE (4 cards) 665: Believed Empty 660: \$2 Custom: Michael Lynagh 661: \$2 Custom: Summertime #2 672: \$2 Custom: Taubmans/BBC 673-678: Believed Empty 679: \$2 Custom: Thirlmere Railway #2 680, [681 693], 694: \$2 Custom: NPWS (15 cards) 689-697, 698-699, 700-701: \$5, \$10, \$20 Christmas (3 cards) Custom, International and Limited Edition ("LE") issues are indicated in bold. The compiler would like to hear of any issues "Believed Empty" which collectors have sighted (please send photocopy).		
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628: \$5 Australian Newsagents 629, 630: \$10, \$20 Christmas (2 cards) 631, 632, 633: \$10, \$20 Christmas (2 cards) 634-637, 638: \$10, \$20 Christmas (2 cards) 634-637, 638: \$10, \$20 Christmas (2 cards) 640-642: \$5 Australian Newsagents 643: \$2 Custom: Emu Export 644, 645: \$2 Custom: Coke (2 cards) 646: \$2 Custom: Nicotinell #2 647: \$2 Custom: Dial-a-Box 650: \$2 Custom: Sieders Phonecard Distribution 651: \$2 Custom: Victorian Stamp Traders reprint 652: \$2 Custom: Australasian Phonecard Monthly 653-655: Believed Empty 657-659: Believed Empty 660: \$2 Custom: Michael Lynagh 661, 662, 663, 664: \$10, \$20, \$5, \$5 Life Saving - LE (4 cards) 665: Believed Empty 666, 667: \$5, \$2 Custom: Apollo XV (2 cards) 668, 669, 670: \$2 Custom: Ken Done/Tourism NSW (3 cards) Issue imminent 671: \$2 Custom: Summertime #2 672: \$2 Custom: Taubmans/BBC 673-678: Believed Empty 679: \$2 Custom: Taubmans/BBC 679: \$2 Custom: Thirlmere Railway #2 680, [681 693], 694: \$2 Custom: NPWS (15 cards) 695-697, 698-699, 700-701: \$5, \$10, \$20 Christmas (3 cards) Custom, International and Limited Edition ("LE") issues are indicated in bold. The compiler would like to hear of any issues "Believed Empty" which collectors have sighted (please send photocopy).		
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		<b>COLLECTOR PACKS I</b>	FOR SALE		
Geelong	\$225	Tasmania	\$60	Landscape '94	\$70
South Australia	\$595	\$1.50 Bird Choir	\$120	Comm Games	\$40
\$5 Generic	\$125	Australia Day '93	\$30	Opera House	\$50
\$5 Grand Prix	\$110	Indigenous People	\$32	Ettamogah Pub	\$35
Victoria	\$295	Landscape '93	\$35	Tamworth	\$35
Queensland	\$295	Microscopic	\$65	Year of Dog	\$60
New South Wales	\$395	Environmental	\$65	Swissh	\$30
Western Australia	\$70	Australia Day '94	\$50	Museum of Art	\$55
ACT	\$220	Dinosaurs	\$135	Spies Hecker	\$55
Northern Territory	\$59	<b>Endangered Species</b>	\$60		
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# NEW ZEALAND NEWS UPDATE

# CIPEX 95 CHRISTCHURH INTERNATIONAL PHONECARD EXPO

This important event will be held in Christchurch over the Anzac weekend in April. The Expo is again being organised by the same team which has run these very successful Expos for the past two years. In 1993 and 1994, the Expo had attendances of about 3,000 people over the two days and it is anticipated that the 1995 Expo will be as well attended.

As in previous years the Expo is being run under the auspices of the Linstudy Phone Card Society Inc.

The two day Expo will be held on the 22nd and 23rd of April and the times will be from 10am to 4pm each of the two days.

The venue will be as inprevious years ie, The Chandelier Room, Chung Wah Restaurant, 63 Worcester Boulevard.

Telecom New Zealand will be supporting the Expo with a special promotional PhoneCard. Strategic Media Ltd have advised that they will have a stand.

All applications for a dealers stand (or booth) at this Expo are on the agreed understanding that no private overprinting of phonecards or the production of any other souvenirs relating to, or first issued at, the Expo will be produced by or sold by a stand (or booth) holder.

There will be a special dinner held downstairs in the Chung Wah restaurant on the Saturday evening at which prizes for the competitive displays will be awarded.

There will be a door give-away prize (a card in previous years) which will be secret until the day of the Expo.

It is proposed that a public PhoneCard auction will be held during the Expo. Details are still to be finalised but it will be held on either the Saturday or Sunday nights.

Plans are already underway for an enlarged Expo in 1996 including an International Conference with support from various Telecoms as well as Telecom New Zealand.

For further information in regards to this Expoplease contact Steven McLachlan at Shades Stamp Shop Lt, 54 Shades Arcade, Cashel Street, Christchurch or phone (03) 366-6390 (NZ) or fax (03) 374-6505 (NZ).

## MARKET COMMENTARY

The following are extracts from the March 1995 issue of "Phonecard News" - a newsletter/price list as produced by Steven McLachlan of Shades Stamp Shop Lt. in Christchurch.

"The past month has seen the usual quiet February trading. This is a time of re-appraisal for many collectors as they sit down to work out what they want to collect in 1995. Obviously personal preferences are important but it is also good to look at what others are doing to see if you can get a guide to future trends.

Recent months have seen an upsurge in demand for cards from the USA. This is particularly so for issues from Hawaii and New York. Nynex, which is the New York Telecom Company, has recently announced the figures for the destruction of all of their unsold old-style Optical cards.

This has given us some very surprising results with some issues previously considered common, now being revealed to be scarcer than originally thought. Customers who bought the Postcard views set of 5 cards or the Spirit of Service card from us will be very pleased when they see that these issues have increased substantially in price.

It appears that the American market is now expanding quickly with a recently launched and busy Compuserve bulletin board for phonecards being one of these signs. The English market also appears to be in a strong upswing but the same can't be said for the Australian phonecard market which is very quiet at present".

### **COLLECTING TRENDS**

"Phonecards are often offered in many different types of packaging. You can sometimes pay substantial premiums for fancy printed cardboard. However, more and more collectors are now housing their collections in good quality phonecard albums. This entails removing any fancy packaging which is then put aside and often forgotten.

Sometimes it is worthwhile paying extra to purchase cards in special packs and sometimes certain cards are only made available in this format. Other times however, it is possible to save substantial amounts by purchasing loose cards.

It is important to decide which approach you want to take. With New Zealand cards it is difficult to tell the difference between mint and fine used cards. For this reason overseas catalogues normally only list New Zealand cards as if they were all in used condition. Orders we receive from overseas for New Zealand cards are nearly all for used sets. Because of this overseas demand we expect that 1995 will see far larger increases in price for used New Zealand cards rather than for mint sets or Collector Packs.

The sets most in demand at present appear to be the Whitbread set, the 1991 Animals set, the 1991 Lighthouse set, the 1993 Spot set and the 1994 Farm Animals set. In nearly all cases the demand is for complete sets so the pressure is on most dealers stock for the key \$20 values. Make sure that you have your sets complete now while we still have stock. In most cases even the larger dealers will have less than 20 good copies of the key \$20 values".

Thanks to Steve McLachlan for use of the above -Ed.

# TELECOM NEW ZEALAND

# PhoneCard Catalogue 1994

Telecom New Zealand's inaugural PhoneCard Collectors Catalogue is out. It is a truly magnificent publication in a full A4 format of 100 glossy (heavy duty paper) pages which include everything you wanted to know about PhoneCards, in an easy-to-read format.

It features an in-depth history of public telephony from Alexander Graham Bell's first ever telephone. The article traces the increasingly sophisticated technology employed in public telephone systems, from hand generators to push button phones to the recent day PhoneCard payphones. An item on the structure of PhoneCard collecting features information on Telecom Payphone's development of PhoneCard designs and production, to the packaging available to you, the collector.

The catalogue lists single cards and collector packs in each section eg., General Issue Cards, and Advertising Cards; the latter in turn 'broken down' to AdCards, FundCards, Event Cards, GIFTCards, Promotional Cards, Dealer Cards, Internal-Precurser-Test Cards and Premium Cards.

The catalogue covers every card issued in New Zealand from 1989 to 30 June 1994. In future, an annual catalogue will be available in July each year listing the PhoneCards and Collector packs produced over the previous twelve months.

Each lising contains details on:

- . Card history.
- . Production quantities of each card.
- . Distribution and varieties.

Telecom New Zealand acknowledges the work and effort of Mr Alan Kilpatrick of Dunedin, as the principal author of the publication.



# Telecom phonecard catalogue

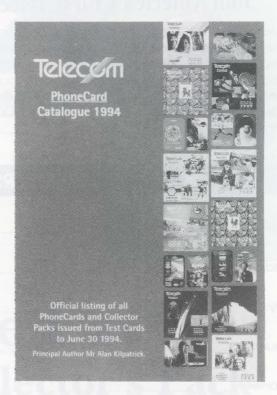
The catalogue is priced at NZ \$24.95 (inc GST) plus postage and packaging (\$4.00 per catalogue).

Catalogues may be obtained by writing to:-

Telecom Phonecard Catalogue PO Box 3838, Auckland New Zealand

Please allow 21 days for delivery.

Payment by Visa/Mastercard acceptable.



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Singles/etc will pay 60% Face Value

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# **AmeriVox Phonecard Collectors Club**

# Join America's First Teleco Phonecard Collector Club!

Members of **APCC** receive a specially designed \$7 calling card for members only and a quarterly newsletter, **AmeriVoice**, which includes previews of new cards, retrospectives of old cards, a calendar of up-coming phonecard events, information on collecting and a buy, sell, trade section.

To join, fill out the form below and send with your check, money order or credit card number to: World Telecom Group, Inc., Collector Division, The Landmark, 2015 Landings Drive, Mountain View, California, 94043.0816 USA, Attention: Carol Condon or FAX to 415.694.7886. We look forward to welcoming you to the APCC.

Please PRINT and if FAXing, write in dark pen. Thank you.

APCC MEMBERSHIP APPLICATION			
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Authorization Signature	Date Amount		





# Felix the Cat\* Phonecard Collector's Pack

Felix the Cat\* is one of those characters that have survived through generations to become a cartoon classic. Created in 1922, Felix, the wonderful, wonderful cat, has become a household name. His fantastic adventures and heroic feats are watched by young and old.

\*Trademark and copyright Felix the Cat Productions, Inc

Phone: (02) 262 6588 Fax: (02) 262 6665 This Collector's Pack consists of 4 Cards and is limited to just 1000 Worldwide.

\$47.50



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Felix the Cat <sub>TM</sub> Collector's Pack	@\$47.50	\$
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Cheque / Money Order enclosed		\$
Or debit my Bankcard / Mastercard / Visa	card	
Number		
Expiry		

# THE GRAPEVINE

# by Insider

Well, it has started to happen. The collector numbers are beginning to have an effect on sales after the speculators left the hobby last year.

In the short term over the last few months the sudden exit from the phonecard scene of the speculators had a severe effect on some dealer's revenue! Some of these dealers had to resort to very low priced adverts in an attempt to win back some market share after losing the "big spenders". Last year, I predicted that January would see the lowest prices for some time due to some dealers forth-coming cash-flow crisis from attempting to keep up with all the custom cards. The exit of the speculators propelled some of them towards a very lean New Year! I felt sorry for some of the 'nicer' dealers, the majority of whom are trying to run an honest business and serve customers well. But, as Confucious say "He/she who feeds the smiling tiger deserves no money in March"!

What has happened in March? Edlin's auction went very well and the usual high realised sale rate was achieved. Collectors were buying across the range of material offered with perhaps more than the usual interest in world cards. Dealers bought up big on anything offered cheaply. It will be interesting to see how the Melbourne auction goes in April.

Interest is high for the Sydney International Phonecard Fair (all over by the time you read this). The recent full page (colour) advert for Coca-Cola cards in a Sydney Sunday newspaper will have boosted attendance at the Fair. Reading about events in Ireland, when they just had a publicly advertised fair, they were swamped with new collectors and demand jumped accordingly. I bet this new publicity (including a second full page in the same paper promoting the Fair) will have an equal effect on the Sydney area for the Fair and afterwards.

Actually, there has been next to no publicity for the phonecard hobby in the last five years. All concerned - clubs, dealers and Telecom - need to do something about the fact. The licensee of the Coke cards is to be congratulated on putting so much money and thought back into the hobby - it is about time we saw someone who is making money from producing cards actually promote the hobby at the same time.

In events around the world, I was amazed to see a short time ago that the New York Telephone Company have released destruction figures for their early optical Nynex phonecards. The figures are shown below for the reader's benefit. The history of Nynex cards is as follows, for those new to the hobby. Around three years ago (from memory - so don't write to me if I'm wrong Mr Elliot), Nynex released their first four cards featuring the Yellow Phone (a complimentary), the Democratic Convention Complimentary (given to Democrat Senate delegates), the Democratic Convention general release card and the New York Skyline.

Two of these were in very small print runs, the Democratic card given to Senators in a show bag (20,000) and the general release card (12,000). The one in the show bag tended to stay their until it got 'binned' - have you ever seen a Senator using a graffiti inscribed public phone in New York? The rapid rise in this card's price caught the German imagination (bless them) and they speculated on the next few issues from 'Empire' through 'Ellis Island', to the 'New York Tennis'. At this stage they stopped! Prices fell for some time and the next few issues seemed to lack general interest and so print runs were reduced to 25,000 again for the 'Luge' and the 'King Kong' set. From the final figures, it seems that those who bought these cards have a good-un! For America's future collectors - 20,000 will not be anywhere near enough cards.

The figures:	Original Printing	Destroyed	Final Mintage
Card Description		28,912	71,088
Yellow Phone	100,000	20,912	LIFE TO BE A STREET OF THE STREET
Democratic Comp.	20,000	the same carry or any	20,000
New York Skyline	50,000	-	50,000
\$5 Democratic	12,000	THE RESERVE	12,000
Empire	80,000	2,950	77,050
Ellis Island Set	50,000 each	2,195 (average)	47,805
Games	80,000	2,142	77,858
Summer in City	75,000	12,851	62,149
New York Tennis	70,000	22,084	47,916
Postcard Scenes	70,000	48,351 (average)	21,649
Spirit of Service	75,000	48,846	26,154
Luge	25,000	mode trades amodiff for	25,000

Since these cards were released, Nynex have gone over to a Tamura type Japanese card similar to Australian Telecom cards, but slightly thinner. They feel as thin as the Italian cards but look more attractive. Two sets (Student inauguration - 3 cards, then the King Kong set - 3 cards) have been released followed by the 'Peace' card and the 'Big Apple' card. These cards are strikingly designed and will obviously appeal to systematic collectors around the world.

Custom Cards - what a month March was! First Telecom withdraw the One Australia Challenge cards, then the boat sinks off California! Something less than 500 packs were sold before Telecom swooped. This set/pack should be a good one to own as no other Telecom Australia cards have (or will ever approach) these release figures. Time will only tell if the producer again gets possession of the cards or whether Telecom shreds them!

After Telecom 'get strong armed' with the Custom card producers they release their own card. This time it is in conjunction with Note Printing Australia and this Custom card is only a 5,000 print issue - though other card producers have had to struggle under higher print runs. If you thought it was difficult to justify a private issue Custom card (say a \$5 face value card retailing for \$30), how can Telecom justify a \$10 face value card (any royalties to be paid?) retailing for \$195??? (the cheapie is only \$95!). But of course, it is not a Custom card - it is a "S"pecial card!

The latest Bulletin from Telecom lists the Special card as having a print run of 10,000! Does this mean that they are destroying 5,000 of them to comply with the 10,000 minimum print run requirement - tricky devils - or is this a typo, misprint or a joke? If you want to purchase this product, feel free, after all prefix collectors may want to obtain the number whilst praying that Telecom decide not to enact the exercise again. If you decide to go in the ballot for the pack because you think you can make a nice profit - I suggest you re-read the early part of this article.

The first pack (numbered 000000) is to be auctioned by Spinks Noble. I wonder if Telecom thought of this idea after attending the New Zealand auction last year when that flower card went for \$26,000. It may not be a good idea to follow that road!

Insider

### SHOWS **AUCTIONS FAIRS** Public/Postal Phonecard Auction Royal Exhibition Buildings Carlton (Melb) April 95 Council Admin. Centre 2 April 95 Australian Phonecard Coll. Club Fair Sturt (Adel) Shepparton Goulburn Valley Collectors Fair St Augustines Parish Hall April 95 Perth 9 April 95 WA Phonecard, Stamp & Coin Fair The Kings Hotel **Edlins National Coin & Stamp Show** Lennons Hotel Brisbane 22-23 April 95 April 95 Phonecard Club of Tasmania Fair Masonic Hall Glenorchy 23 Petersham Town Hall Petersham 30 April 95 Stamp & Coin Super Fair NSW Phonecard, Stamp & Coin Fair Holiday Inn Menzies Sydney 7 May 95 20 Rosebud & District Phone. Coll. Club Caufield Secondary College Melbourne May 95 Canberra Edlins National Coin & Stamp Show **Convention Centre** 3-4 June 95 11 June 95 WA Phonecard, Stamp & Coin Fair The Kings Hotel Perth 16-17-18 June 95 Sydney Coin & Stamp Fair Sydney Opera House Sydney Edlins National Coin & Stamp Show To be advised Perth 1-2 July 95 NSW Phonecard, Stamp & Coin Fair Holiday Inn Menzies Sydney 2 July 95 International Phonecard & Banknote Fairs Dallas Brooks Hall Melbourne July 95 8-9 Darwin 22-23 July 95 Edlins National Coin & Stamp Show Attrium Hotel August 95 WA Phonecard, Stamp & Coin Fair The Kings Hotel Perth Edlins National Coin & Stamp Show Holiday Inn Menzies Sydney 12-13 August 95 Canberra **Edlins National Coin & Stamp Show Convention Centre** 19-20 August 95 October 95 WA Phonecard, Stamp & Coin Fair The Kings Hotel Perth Tamworth 14-15 October 95 Stamp, Coin & Phonecard Fair Town Hall To be advised Burnie **Edlins National Coin & Stamp Show** 27 October 95 Launceston 28 October 95 Edlins National Coin & Stamp Show Albert Hall 29 October 95 Edlins National Coin & Stamp Show Westside Hotel Hobart Holiday Inn Menzies Sydney 4-5 November 95 Aust International Phonecard Fair Canberra 11-12 November 95 Edlins National Coin & Stamp Show Convention Centre November 95 Sydney Aust International Banknote Fair Holiday Inn Menzies 19 Perth 3 December 95 WA Phonecard, Stamp & Coin Fair The Kings Hotel FOR FREE ANNOUNCEMENTS IN THIS SECTION, WRITE THE EDITOR



# The Christie Collection Presents

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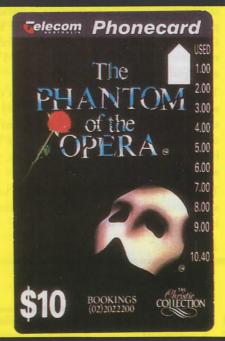
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# CHALLENGE IN RUSSIA

by Ken Hosking - Bulleen, Victoria

This was the day that we were all looking for, the reason why we joined this tour and that was to visit Russia.

The coach crossed the border from Finland and into Russia and pulled into a parking station for inspection. We all bundled off and waited for instructions. After being directed to stand in a line, we then moved into a booth for processing. On entering, I handed my passport to a stern looking young man looking down on me. Next minute - thump went the stamp in my passport and I was away. In real time it took just 45 minutes to process a bus load of 47 people, including the bus inspection!

It was late in the afternoon when the coach entered the outskirts of the city of **St Petersberg** and I sat up and looked through the window to try and identify a phonecard telephone box in the streets. I did see some very old telephones bolted to the buildings, the telephone boxes had no glass and the booth was lined with corrugated iron - but nothing resembling a telephone that used phonecards.



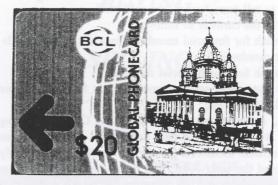


After checking in at our hotel I went for a wander around the hotel shops. There on a back wall of a shop I found two modern touch dial payphones. The dissapointment was that the phonecard receptacle at the bottom of the unit was covered with masking tape and labelled DO NOT USE. So there were phonecards only available for tourists in Russia but how was I going to get the cards?



Our stay in St Petersberg was for three days and the masking tape still covered the phonecard receptacle all that time. On the last day I found a shop with Baltic Communications Ltd in the hotel. I was desperate to try anything. I wasn't leaving Russia without any of their phonecards. The lady behind the counter listened as I explained that I wanted to buy some phonecards, but not to use because I was a collector. She had to make a phonecall to her manager to get permission and by the tone of her voice I think she had to convince him that I wasn't going to use them. She put the handset down, walked to the safe and sorted out three cards. The cards were valued in US Dollars and cost \$35 plus \$4 tax.





That was the only sighting of card payphones that I made in Russia - I could not find them in Moscow nor in any of the other big cities that we passed through.

# CLUB & SOCIETY NEWS

This Section Is Provided To Phonecard Clubs & Societies For The Promotion Of Their Activities And Membership.

Articles Provided Will Be Reproduced At No Cost To The Club.

Tamworth Philatelic Society Inc.
PO Box 678, Tamworth, NSW 2340.
Secretary: Graeme Mitchell

The Tamworth Philatelic Society is staging a major Stamp, Coin and Phonecard Fair on the 14th and 15th of October 1995, as part of its 30th Anniversary celebrations.

Tables are \$25 each for the two days with a maximum of two tables for each trader payable on booking. Space will only be reserved on full payment. Preference will be given to dealers who attended the 1992 Peelpex exhibition.

The Fair will be held in the Tamworth Town Hall which is located in Fitzroy Street, only 50 metres from the Post Office in the heart of Tamworth CBD. A display by club members will be mounted for the public and a dinner is intended with a small 'fun' auction.

Tamworth Fairs are always well supported so dealers can be assured of a good response from the North and North-West of NSW.

Graeme Mitchell - Secretary (067) 66 4853.

Kangaroo Phonecard Club Inc PO Box 706, Springwood, Qld. 4127 President: Wim Matzer

Thank you to all our supporters who have ordered the Club's second promotional card; "An Original Brisbane Scene", on a plastic card. Orders will be processed as soon as we receive them.

Do not forget that we only have 2,000 of these cards printed, so be quick to order some. We would hate to have to tell you; "sorry, we sold out".

Cost of the cards is as follows;

- . \$2 each for financial members (maximum of 10 cards per member);
- . \$3 each for non financial members.

Send your order with payment to our Secretary as per the above address.

Also, as mentioned previously, the Club is starting with its first 'Postal Bid Sale', No. 1. One of our committeee members (John W. Cook) has willingly accepted the task. John, will of course have help from other members and the committee as we all realise it is a big job to handle by himself.

For further information about the above or about the Kangaroo Phonecard Club in general, please contact

our Secretary by writing to her as per the above address or by Telephone on (07) 808 8871 - please ask for Tina.

Wim Matzer - President

Rosebud & District Phonecard Coll. Club Inc. PO Box 211, Rosebud, Victoria 3939 Secretary: Sandy Kitto

The Club is releasing its second Limited Edition Promotional Card on Saturday, the 20th of May, 1995, at its Fair to be held at the Caufield Secondary College, Corner Booran and Neerim Roads, Caufield (Melway 68 D.3).

The card has a photo of a Sugar Glider on it. When people look at it they may think that it is a possum - it is not however, but is a completely different Australian animal.

These cards will sell for \$3.00 to non-members and \$2.00 to club members. Only 1,000 are being produced and numbered.

Table bookings for the Fair are so far quite good, with 75% of the tables already booked. For those still wishing to book a space, single tables are available for \$30 and a double for \$60.

Enquiries in relation to the Fair can be made to Sandy Kitto as above or to the Club President (John Thomas) on (059) 86 2261.

Paradise Phonecard Club
PO Box 2408, Nerang, QLD 4211.
Secretary: Jan Weger

On the 4th of March 1995, the inaugural meeting of the Paradise Phonecard Club was held on the Gold Coast.

From this meeting, the Club has commenced with 21 Foundation Members, each of whom have their own Inaugural Membership card (see below - another collectable?).



### Club Office Bearers are as follows:

President Graham Perrett
Vice President Barbara Corrigan
Secretary Jan Weger
Treasurer Dell Prince
Exchange Super. Laurie Brown
Committee - Daryl Flint
Shane Safier

Junior Liason Officer Tim Weger



# PARADISE PHONECARD CLUB

Meetings Held 1.00pm First Saturday of Every month. No. 2 Cran Street, Ashmore.

For further information contact: Jan 78 2993; Laurie 39 1803; Graham 77 3765

Anyone wishing to obtain more information on the Club can do so by writing to the Secretary as per the address on the page opposite below or by calling any of the persons listed on the 'card' featured above (area code 075).

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# THE PHONECARD COLLECTORS NEWSLETTER

The Newsletter is now published 6 times a year. Individual copies cost NZ \$4.50 each. The subscription rate is NZ \$24 for 6 issues.

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# FOCUS ON FARAWAY PLACES

by Cyril Fox

This Month: JAMAICA

Land of rum; barefoot cricket matches in dusty streets; bananas; bronzed bodies; reggae and old tales of slavery, pirates and fierce hurricanes - this is Jamaica. Jamaica, a former British colony and an island of magic names: Montego Bay, Ocho Rios, Palmetto Point, Starve Gut Bay, Alligator Pond, Bog Walk and Milk River Bath.

A nation of about 2 1/2 million people, Jamaica is situated in the West Indies, south of Cuba. The island was colonised by Spain in 1509 but was transferred to British rule in 1670 under the provisions of the Treaty of Madrid. Since 1962 Jamaica has been independent.

Payphones were first installed in Jamaica circa 1952. Aluminium tokens were required to operate the telephones; originally the price of a token (for a three minute call) was four pence.

Phonecards were first introduced by Telecom of Jamaica in 1990. The initial issue comprised a stock design from GPT of the United Kingdom picturing the Albert Dock in Liverpool. Three values were issued - 10 units, 50 units and 500 units.

Later in 1990, the first truly Jamaican definitives were introduced:

J\$50 Pink Orchard (Oncidium Pulchellum)

J\$100 Green Parrot (Amazon Agilis)

J\$200 Butterfly (Papilio Homerus)

There was, in addition, a complimentary J\$5 version of the Pink Orchard card.

These designs have all been periodically re-issued, hence the practice to collect Jamaican cards by control (prefix) number. Generally, the earliest prefix "1JAM...", is in most demand by collectors worldwide.

Since 1990 there have been more than a dozen new issues, including an annual Christmas issue (except in 1994), cards portraying various scenes of Jamaica and an interesting anti-vandalism card. However, the most sought card of the later issues is undoubtably the J\$300 card picturing music guru, Bob Marley.

Jamaica has also so far issued 3 advertising cards;

J\$10 for Compact Car Rentals2000 cardsJ\$20 for Burger King5000 cardsJ\$100 for Hedonism5000 cards

Card collecting is growing in popularity in Jamaica; already there are several dealers as well as a club for collectors run by Stephanie Douglas of Kingston.

Recent unofficial reports from Jamaica indicate that Telecom of Jamaica is financially embarrassed and that payphone services may be discontinued sometime this year!

# "The Australasian Phonecard Monthly"

# DISPLAY ADVERTISING RATES

# EFFECTIVE FROM 1 JANUARY 1995

Description	To Be Typset			
	Black	Inside Colour		
	& White	Spot Colour	Four Colour	
Full Page	\$380	\$440	\$600	
Two Third Page	\$270	\$320	\$440	
Half Page	\$200	\$240	\$320	
One Third Page	\$140	\$160	\$240	
One Quarter Page	\$110	\$130	\$170	
One Eighth Page	\$ 60	\$ 80	\$100	

Camera Ready and Repeat Material 10% Discount Rates for Colour <u>include</u> cost of colour separation and film planning

> Special Rates for Clubs & Societies Contact Editor for Quote

Dealers Directory Mini Ads (Six Boxes per page)

\$160 per Box For 3 Months

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# **AUSTRALIAN RARITIES FOR THE SERIOUS COLLECTOR**

The following 13 Australian cards are being offered on a mail bid basis. To the best of my knowledge none of these cards has EVER been offered for public sale before! All are genuine Telecom Australia cards. Since there is no established market price for these items, offer whatever you are prepared to pay. The valuations shown are simply my personal opinion of the worth of each card - bids may be higher or lower.

The closing date for bids is 30 April 1995

If you wish to have photocopies of the cards, please send 2 x 45c postage stamps

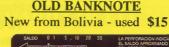
if you wish to have photocopies of the cards, please send 2 x 45c po	ostage stamps
1. Gold Telecard issued to a member of the Australian Barcelona	
Olympic Team 1992	\$250
2. Telecard (blue, white & orange) issued to a member of the	
Barcelona Olympic Team 1992	\$250
3. Telecard (blue, white & orange) issued to a member of the	
Australian Winter Olympic Team for Lillehammer	\$250
4. Specimen of \$10 QANTAS Complimentary phonecard	\$250
5. Specimen of a green "Limited Access" Telecard	\$150
6. Specimen of a red "National" Telecard	\$150
7. Specimen of a blue "Universal" Telecard	\$150
8. Specimen of a gold Telecard	\$150
9. Specimen of a gold & black "Network Plus" Telecard	\$150
10. Specimen of a blue, white & orange Telecard	\$150
11. Specimen of a Telecom "Payment Card"	\$120
12. Specimen of a Telecom MobileNet "Payment Card"	\$120

## **OVERSEAS CARDS**

**COCA-COLA** 

13. Specimen of a Telecom "Budget Payment Card"

New from the Czech Republic - only 500 issued \$50







\$120

South Africa: Now available, latest set of 4 cards of "Bushmen Painting" issue.	Mint se	et \$60
Nicaragua: First issue, C\$25	Mint	\$25
U.S.A.: ACMI, \$3 card picturing Koala and Australian flag!	Mint	\$20

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### **JAMAICA FAREWELL??**











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Shop 5, 2-12 Macquarie Street, Parramatta, NSW 2150 D & L Stamps & Coins

Phone: (02) 687 2372

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**Star Stamps** 

V. Jarvis

# CLUB & SOCIETY DISPLAY ADS

# ROSEBUD & DISTRICT PHONECARD COLLECTORS CLUB INC.

P.O. Box 211, Rosebud, Victoria 3939

The Club
Meets Second Saturday, 2pm, Monthly
at the
Anglican Church Hall
Sixth Avenue & Point Nepean Road, Rosebud.
Melway 158 D12
All Welcome

# THE MELBOURNE PHONECARD CLUB INC

P.O. Box 197, Heidelberg West, Vic. 3081.

The Club Meets
On the First Saturday
of Each Month
at 1pm
at the

Darebin Senior Citizens Centre, 18 A Bent Street, Northcote - Melway 30 E7. All Welcome

WE PROVIDE A WIDE RANGE OF SERVICES TO MEMBERS

Enquiries Phone/Fax Keith Sykes (03) 484 2568

# AUSTRALIAN PHONECARD COLLECTORS CLUB INC

64 Concord Drive, Reynella, S.A. 5161

Meets Second Tuesday of Each Month at 7.30 pm, TOC-H-Hall, Delaine Avenue, Edwardstown (off south Road)

Activities Provided for Members Include; Auction, Direct Sales, Exchange, Discussions, Reference Library, Postal Auction via Magazine, Displays.

Information Brochure Available, Club Secretary Mrs Glenis Hymers At Above Address or PhoneFax (08) 381 3449

# KANGAROO PHONECARD CLUB Inc.

P.O. Box 706, Springwood, Queensland 4127

This Club Meets Every Second Tuesday, each Month At 10 Queensport Road Murarrie

**UBD Street Directory Map 28-C4** 

For Further Information Ring Either
The Club Secretary on (07) 808 8871

The Club President on (07) 209 7915

# SYDNEY PHONECARD COLLECTORS CLUB

PO Box 773, St Marys, NSW 2760

The Club Meets On the 4th Wednesday of Each Month From 7.30pm At the St Mary's Bowling Club Auditorium Carson Lane (off Queen Street) UBD Map 185 Ref G16

All Members and Visitors Most Welcome Enquiries: Phone Derek May (02) 835 2427

# CAPRICORN PHONECARD & CARD COLLECTORS CLUB

PO Box 3069, Rockhampton Shopping Fair, Queensland 4701

The Club Meets On the Fourth Tuesday of Each Month at the Park Avenue, Catholic Parish Hall, Cnr. of Main & Haynes Streets, North Rockhampton, at 7.30 pm.

All New Members and Visitors Most Welcome

# THE PHONECARD CLUB OF TASMANIA INC



P.O. Box 816, Rosny Park, Tasmania 7018

We Now Meet On the

3rd Friday in Each Month

At The Rosny Regional Library at 7.00 pm

Bligh Street, Rosny Park

THERE WILL BE A LUCKY DOOR PRIZE

EACH MEETING

All Members & Visitors Welcome



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# THE JAPANESE EXPERIENCE

(IPt 46.) by Don Hill, Knox-Sherbrooke Phonecards

This month's article focusses on one of the most popular thematic interests - Airline phonecards - and we also look at the question of how we can be sure that cards are not illegally reproduced by enterprising people in Japan, after a card becomes expensive and sought after.

Airline Cards: Collecting airline cards is a real challenge for collectors. There is a difference between an Airline card and a card with a picture of an aeroplane! The difference being that the cards available are produced in small numbers and are usually given away to dignitories and/or staff for special events or given to corporate clients. The "other" cards are freely available from airports etc., and are often produced in very large numbers by NTT. These cards often feature pictures of the airport itself, with or without an airplane taking off or standing around. As these cards are common and often quite plainly designed, they are not of interest to the real Airline card collector who is looking for something "special" and perhaps unique. In contrast, the Airline cards are quite scarce and very difficult to obtain due to their distribution.

As the Airline cards look so similar to the common NTT cards they are often missed when people sort through boxes of cards. A Coke card stands out - ah, a Coke card! But a card with an aeroplane stands a chance of being overlooked - ah, another common airport card!

Airline cards come in many different designs. Obviously, cards are released with pictures of the different planes in use for each company. Cards are produced to reflect an Airline's advertising concept eg., Singapore Airlines have produced several cards featuring the well known ladies as seen on TV adverts. A series of cards may be produced to reflect the airlines flight destinations or a company may even produce a card featuring internationally recognised 'names' such as Richard Gere for promotional events. The Alitalia card shown opposite is part of a series of cards, 14 of which are featured in the Japanese catalogue. Many different companies feature cards with photographs of the cockpit and company name. JAL (Japan Airlines) have a range of cards with personalities, destinations, airline route maps, etc., all on cards having a common design with a white area at the bottom of the card incorporating the company logo.

<u>Illegal Reproductions</u>: In Japan, non-NTT cards are produced in two ways. We can neglect the department store photocopies which are not real processors as they would be easily spotted. The 'Free cards' which are produced by NTT subsiduary companies (Telco) in each region and the 'White cards' are cards which are purchased blank by anyone who wants to buy cards to be printed privately.

Clearly it would not be possible to arrange the Telco company to do the 'dirty work' and anyway, each card produced is numbered sequencially and so it is impossible to know what every numbered card should look like. The only way to illegally copy a card would be for a 'blank' to be purchased and then to find a printer who would risk doing the work. Sound easy? Actually, it gets harder as NTT change the printed rear of the white cards every year or two with the result that it is fairly easy to work out a rough date for the cards' manufacture. Obviously, one can not duplicate a card from seven years ago without a White card from seven years ago! Hey, what if someone thought of this seven years ago and decided to put away some blanks just for this scenario? Well they would have wasted their money as the front of each blank is imprinted with a number from NTT which serves to indicate the rough range within which a card design is printed. Below are some copies of the backs from different series white cards. You will have to buy the catalogue to discover about the other ones!





Far Left: April 1989 Left: October 1989

Far Left: April 1991 Left: April 1992

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# "THE AUSTRALASIAN PHONECARD

# **MONTHLY**"

\$40.00 For Twelve (12) Issues - \$76.00 for Twenty Four (24) Issues

# FREE PHONECARD

Telecom Australia has produced a \$2.00 Complimentary Phonecard on behalf of "The Australasian Phonecard Monthly". This card, which is now available, commemorates the first anniversary of the magazine which was first issued in November, 1993.

A limited print run of 10,000 of these Custom cards has been printed. They will not be available through Telecom's mail order service.

"The Australasian Phonecard Monthly" is offering a FREE Phonecard with each renewed, extended or commencing subscription to the magazine.

Anyone who subscribed from the <u>August '94 issue</u> (without knowing of this offer) will automatically receive one phonecard.

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DEALERS WISHING TO STOCK THIS MAGAZINE SHOULD CONTACT THE EDITOR AS PER PAGE 2.

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Closing date for classifieds for the April issue is the 24th of March 95.

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URGENT SALE: Christmas 92 \$1.50 Bird Choir cards with folders \$120 ono. Phone (08) 293 3908.

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CAIRNS - Rusty's Market - Up here in Far North Queensland. Buy, sell and swap. We're particularly after custom, advertising, foriegn thematic (Phantom) phonecards. Tristan (070) 33 0809.

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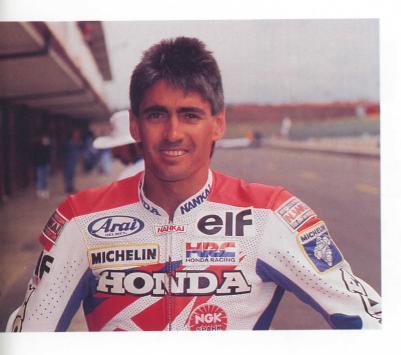
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